



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 29, 2009

Commission File Number 0-9286

**COCA-COLA BOTTLING CO. CONSOLIDATED**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of  
incorporation or organization)

56-0950585

(I.R.S. Employer Identification No.)

4100 Coca-Cola Plaza, Charlotte, North Carolina 28211

(Address of principal executive offices) (Zip Code)

(704) 557-4400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at April 30, 2009
Common Stock, \$1.00 Par Value	7,141,447
Class B Common Stock, \$1.00 Par Value	2,021,882

**COCA-COLA BOTTLING CO. CONSOLIDATED  
QUARTERLY REPORT ON FORM 10-Q  
FOR THE QUARTERLY PERIOD ENDED MARCH 29, 2009**

**INDEX**

	Page
<u><a href="#">PART I – FINANCIAL INFORMATION</a></u>	
<u><a href="#">Item 1. Financial Statements (Unaudited)</a></u>	
<u><a href="#">Consolidated Statements of Operations</a></u>	3
<u><a href="#">Consolidated Balance Sheets</a></u>	4
<u><a href="#">Consolidated Statements of Changes in Equity</a></u>	6
<u><a href="#">Consolidated Statements of Cash Flows</a></u>	7
<u><a href="#">Notes to Consolidated Financial Statements</a></u>	8
<u><a href="#">Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations</a></u>	37
<u><a href="#">Item 3. Quantitative and Qualitative Disclosures About Market Risk</a></u>	58
<u><a href="#">Item 4. Controls and Procedures</a></u>	59
<u><a href="#">PART II – OTHER INFORMATION</a></u>	
<u><a href="#">Item 1A. Risk Factors</a></u>	60
<u><a href="#">Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</a></u>	60
<u><a href="#">Item 6. Exhibits</a></u>	61
<u><a href="#">Signatures</a></u>	62
<u><a href="#">EX-12</a></u>	
<u><a href="#">EX-31.1</a></u>	
<u><a href="#">EX-31.2</a></u>	
<u><a href="#">EX-32</a></u>	

## PART I — FINANCIAL INFORMATION

**Item 1. Financial Statements.**

Coca-Cola Bottling Co. Consolidated  
CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)  
In Thousands (Except Per Share Data)

	First Quarter	
	2009	2008
Net sales	\$ 336,261	\$ 337,674
Cost of sales	189,132	197,756
Gross margin	147,129	139,918
Selling, delivery and administrative expenses	125,988	136,243
Income from operations	21,141	3,675
Interest expense	9,258	10,434
Income (loss) before income taxes	11,883	(6,759)
Income tax provision (benefit)	3,060	(2,085)
Net income (loss)	8,823	(4,674)
Less: Net income (loss) attributable to the noncontrolling interest	292	(339)
Net income (loss) attributable to Coca-Cola Bottling Co. Consolidated	\$ 8,531	\$ (4,335)
<b>Basic net income (loss) per share:</b>		
Common Stock	\$ .93	\$ (.47)
Weighted average number of Common Stock shares outstanding	6,857	6,644
Class B Common Stock	\$ .93	\$ (.47)
Weighted average number of Class B Common Stock shares outstanding	2,306	2,500
<b>Diluted net income (loss) per share:</b>		
Common Stock	\$ .93	\$ (.47)
Weighted average number of Common Stock shares outstanding – assuming dilution	9,174	9,144
Class B Common Stock	\$ .93	\$ (.47)
Weighted average number of Class B Common Stock shares outstanding – assuming dilution	2,317	2,500
<b>Cash dividends per share:</b>		
Common Stock	\$ .25	\$ .25
Class B Common Stock	\$ .25	\$ .25

See Accompanying Notes to Consolidated Financial Statements

[Table of Contents](#)Coca-Cola Bottling Co. Consolidated  
CONSOLIDATED BALANCE SHEETS  
In Thousands (Except Share Data)

	Unaudited March 29, 2009	Dec. 28, 2008	Unaudited March 30, 2008
<b>ASSETS</b>			
<b>Current Assets:</b>			
Cash and cash equivalents	\$ 37,996	\$ 45,407	\$ 9,930
Accounts receivable, trade, less allowance for doubtful accounts of \$1,820, \$1,188 and \$858, respectively	97,647	99,849	107,412
Accounts receivable from The Coca-Cola Company	20,857	3,454	14,158
Accounts receivable, other	11,969	12,990	6,655
Inventories	72,924	65,497	65,556
Prepaid expenses and other current assets	23,261	21,121	24,881
<b>Total current assets</b>	<u>264,654</u>	<u>248,318</u>	<u>228,592</u>
<b>Property, plant and equipment, net</b>	329,896	338,156	358,626
<b>Leased property under capital leases, net</b>	55,051	66,730	69,829
<b>Other assets</b>	40,260	33,937	35,662
<b>Franchise rights, net</b>	520,672	520,672	520,672
<b>Goodwill, net</b>	102,049	102,049	102,049
<b>Other identifiable intangible assets, net</b>	5,770	5,910	4,192
<b>Total</b>	<u>\$ 1,318,352</u>	<u>\$ 1,315,772</u>	<u>\$ 1,319,622</u>

See Accompanying Notes to Consolidated Financial Statements

[Table of Contents](#)Coca-Cola Bottling Co. Consolidated  
CONSOLIDATED BALANCE SHEETS  
In Thousands (Except Share Data)

	Unaudited March 29, 2009	Dec. 28, 2008	Unaudited March 30, 2008
<b>LIABILITIES AND EQUITY</b>			
<b>Current Liabilities:</b>			
Current portion of debt	\$ 66,693	\$ 176,693	\$ 42,100
Current portion of obligations under capital leases	3,557	2,781	2,645
Accounts payable, trade	41,569	42,383	44,887
Accounts payable to The Coca-Cola Company	33,384	35,311	22,610
Other accrued liabilities	71,830	57,504	55,540
Accrued compensation	13,629	23,285	12,935
Accrued interest payable	13,606	8,139	14,337
Total current liabilities	<u>244,268</u>	<u>346,096</u>	<u>195,054</u>
Deferred income taxes	140,932	139,338	165,988
Pension and postretirement benefit obligations	104,898	107,005	33,645
Other liabilities	106,863	107,037	95,045
Obligations under capital leases	62,124	74,833	76,935
Long-term debt	524,757	414,757	591,450
Total liabilities	<u>1,183,842</u>	<u>1,189,066</u>	<u>1,158,117</u>
<b>Commitments and Contingencies (Note 14)</b>			
<b>Equity:</b>			
Common Stock, \$1.00 par value:			
Authorized – 30,000,000 shares;			
Issued – 10,203,821, 9,706,051 and 9,706,051 shares, respectively	10,204	9,706	9,706
Class B Common Stock, \$1.00 par value:			
Authorized – 10,000,000 shares;			
Issued – 2,649,996, 3,127,766 and 3,127,766 shares, respectively	2,649	3,127	3,127
Capital in excess of par value	103,562	103,582	102,732
Retained earnings	85,261	79,021	72,453
Accumulated other comprehensive loss	(56,601)	(57,873)	(12,925)
	<u>145,075</u>	<u>137,563</u>	<u>175,093</u>
Less-Treasury stock, at cost:			
Common – 3,062,374 shares	60,845	60,845	60,845
Class B Common – 628,114 shares	409	409	409
Total equity of Coca-Cola Bottling Co. Consolidated	83,821	76,309	113,839
Noncontrolling interest	50,689	50,397	47,666
Total equity	<u>134,510</u>	<u>126,706</u>	<u>161,505</u>
Total	<u>\$ 1,318,352</u>	<u>\$ 1,315,772</u>	<u>\$ 1,319,622</u>

See Accompanying Notes to Consolidated Financial Statements

[Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
 CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (UNAUDITED)  
 In Thousands

	Common Stock	Class B Common Stock	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total Equity of CCBCC	Noncontrolling Interest	Total Equity
Balance on December 30, 2007	\$ 9,706	\$ 3,107	\$ 102,469	\$ 79,227	\$ (12,751)	\$ (61,254)	\$ 120,504	\$ 48,005	\$ 168,509
<b>Comprehensive income:</b>									
Net income				(4,335)			(4,335)	(339)	(4,674)
Foreign currency translation adjustments, net of tax					7		7		7
Pension and postretirement benefit adjustments, net of tax					(67)		(67)		(67)
<b>Total comprehensive income</b>							(4,395)	(339)	(4,734)
Adjustment to change measurement date for SFAS No. 158, net of tax				(153)	(114)		(267)		(267)
Cash dividends paid									
Common (\$.25 per share)				(1,661)			(1,661)		(1,661)
Class B Common (\$.25 per share)				(625)			(625)		(625)
Issuance of 20,000 shares of Class B Common Stock		20	(20)						
Stock compensation expense			283				283		283
Balance on March 30, 2008	<u>\$ 9,706</u>	<u>\$ 3,127</u>	<u>\$ 102,732</u>	<u>\$ 72,453</u>	<u>\$ (12,925)</u>	<u>\$ (61,254)</u>	<u>\$ 113,839</u>	<u>\$ 47,666</u>	<u>\$ 161,505</u>
Balance on December 28, 2008	\$ 9,706	\$ 3,127	\$ 103,582	\$ 79,021	\$ (57,873)	\$ (61,254)	\$ 76,309	\$ 50,397	\$ 126,706
<b>Comprehensive income:</b>									
Net income				8,531			8,531	292	8,823
Foreign currency translation adjustments, net of tax					(6)		(6)		(6)
Pension and postretirement benefit adjustments, net of tax					1,278		1,278		1,278
<b>Total comprehensive income</b>							9,803	292	10,095
Cash dividends paid									
Common (\$.25 per share)				(1,661)			(1,661)		(1,661)
Class B Common (\$.25 per share)				(630)			(630)		(630)
Issuance of 20,000 shares of Class B Common Stock		20	(20)						
Conversion of Class B Common Stock into Common Stock	498	(498)							
Balance on March 29, 2009	<u>\$ 10,204</u>	<u>\$ 2,649</u>	<u>\$ 103,562</u>	<u>\$ 85,261</u>	<u>\$ (56,601)</u>	<u>\$ (61,254)</u>	<u>\$ 83,821</u>	<u>\$ 50,689</u>	<u>\$ 134,510</u>

See Accompanying Notes to Consolidated Financial Statements

[Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)  
In Thousands

	First Quarter	
	2009	2008
<b>Cash Flows from Operating Activities</b>		
Net income (loss)	\$ 8,823	\$ (4,674)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation expense	15,060	16,629
Amortization of intangibles	140	110
Deferred income taxes	(747)	(2,085)
(Gain) loss on sale of property, plant and equipment	(250)	369
Amortization of debt costs	603	615
Amortization of deferred gain related to terminated interest rate agreements	(850)	(426)
Stock compensation expense	517	283
Increase in current assets less current liabilities	(13,087)	(28,879)
(Increase) decrease in other noncurrent assets	(6,814)	147
Increase (decrease) in other noncurrent liabilities	(1,616)	1,753
Other	(56)	(152)
Total adjustments	(7,100)	(11,636)
Net cash provided by (used in) operating activities	1,723	(16,310)
<b>Cash Flows from Investing Activities</b>		
Additions to property, plant and equipment	(6,249)	(14,835)
Proceeds from the sale of property, plant and equipment	135	174
Investment in plastic bottle manufacturing cooperative	—	(729)
Net cash used in investing activities	(6,114)	(15,390)
<b>Cash Flows from Financing Activities</b>		
Proceeds from lines of credit, net	—	34,700
Cash dividends paid	(2,291)	(2,286)
Principal payments on capital lease obligations	(643)	(635)
Other	(86)	(20)
Net cash provided by (used in) financing activities	(3,020)	31,759
Net increase (decrease) in cash	(7,411)	59
Cash at beginning of period	45,407	9,871
Cash at end of period	\$ 37,996	\$ 9,930
<b>Significant non-cash investing and financing activities:</b>		
Issuance of Class B Common Stock in connection with stock award	\$ 1,130	\$ 1,171
Capital lease obligations incurred	660	—

See Accompanying Notes to Consolidated Financial Statements



## [Table of Contents](#)

### Coca-Cola Bottling Co. Consolidated Notes to Consolidated Financial Statements (Unaudited)

#### 1. Significant Accounting Policies

The consolidated financial statements include the accounts of Coca-Cola Bottling Co. Consolidated and its majority owned subsidiaries (the “Company”). All significant intercompany accounts and transactions have been eliminated.

The consolidated financial statements reflect all adjustments which, in the opinion of management, are necessary for a fair statement of the results for the interim periods presented. All such adjustments are of a normal, recurring nature.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The accounting policies followed in the presentation of interim financial results are consistent with those followed on an annual basis. These policies are presented in Note 1 to the consolidated financial statements included in the Company’s Annual Report on Form 10-K for the year ended December 28, 2008 filed with the United States Securities and Exchange Commission.

Effective December 29, 2008, the beginning of the first quarter of 2009 (“Q1 2009”), the Company implemented Statement of Financial Accounting Standards (“SFAS”) No. 160, “Noncontrolling Interest in Consolidated Financial Statements – an amendment of ARB No. 51.” This Statement changes the accounting and reporting standards for the noncontrolling interest in a subsidiary (commonly referred to previously as minority interest). Piedmont Coca-Cola Bottling Partnership (“Piedmont”) is the Company’s only subsidiary that has a noncontrolling interest. Noncontrolling interest income of \$.3 million in Q1 2009 and noncontrolling interest loss of \$.3 million in the first quarter of 2008 (“Q1 2008”) have been reclassified to be included in net income on the Company’s consolidated statement of operations. In addition, the amount of consolidated net income attributable to both the Company and the noncontrolling interest are shown on the Company’s consolidated statement of operations. Noncontrolling interest related to Piedmont totaled \$50.7 million, \$50.4 million and \$47.4 million at March 29, 2009, December 28, 2008 and March 30, 2008, respectively. These amounts have been reclassified as noncontrolling interest in the equity section of the Company’s consolidated balance sheets.

#### 2. Seasonality of Business

Historically, operating results for the first quarter of the fiscal year have not been representative of results for the entire fiscal year. Business seasonality results primarily from higher unit sales of the Company’s products in the second and third quarters versus the first and fourth quarters of the fiscal year. Fixed costs, such as depreciation expense, are not significantly impacted by business seasonality.

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 3. Piedmont Coca-Cola Bottling Partnership

On July 2, 1993, the Company and The Coca-Cola Company formed Piedmont to distribute and market nonalcoholic beverages primarily in portions of North Carolina and South Carolina. The Company provides a portion of the nonalcoholic beverage products to Piedmont at cost and receives a fee for managing the operations of Piedmont pursuant to a management agreement. These intercompany transactions are eliminated in the consolidated financial statements.

Noncontrolling interest as of March 29, 2009, December 28, 2008 and March 30, 2008 represents the portion of Piedmont owned by The Coca-Cola Company. The Coca-Cola Company's interest in Piedmont was 22.7% for all periods presented.

### 4. Inventories

Inventories were summarized as follows:

In Thousands	March 29, 2009	Dec. 28, 2008	March 30, 2008
Finished products	\$45,781	\$36,418	\$41,822
Manufacturing materials	9,091	12,620	6,923
Plastic shells, plastic pallets and other inventories	18,052	16,459	16,811
Total inventories	\$72,924	\$65,497	\$65,556

### 5. Property, Plant and Equipment

The principal categories and estimated useful lives of property, plant and equipment were as follows:

In Thousands	March 29, 2009	Dec. 28, 2008	March 30, 2008	Estimated Useful Lives
Land	\$ 12,167	\$ 12,167	\$ 12,280	
Buildings	109,403	109,384	110,721	10-50 years
Machinery and equipment	119,277	118,934	106,575	5-20 years
Transportation equipment	175,984	176,084	174,785	4-17 years
Furniture and fixtures	37,629	38,254	38,587	4-10 years
Cold drink dispensing equipment	316,487	319,188	325,586	6-15 years
Leasehold and land improvements	60,154	60,142	60,047	5-20 years
Software for internal use	63,479	59,786	52,155	3-10 years
Construction in progress	3,672	4,891	13,336	
Total property, plant and equipment, at cost	898,252	898,830	894,072	
Less: Accumulated depreciation and amortization	568,356	560,674	535,446	
Property, plant and equipment, net	\$329,896	\$338,156	\$358,626	

## [Table of Contents](#)

### Coca-Cola Bottling Co. Consolidated Notes to Consolidated Financial Statements (Unaudited)

#### 5. Property, Plant and Equipment

Depreciation and amortization expense was \$15.1 million and \$16.6 million in Q1 2009 and Q1 2008, respectively. These amounts included amortization expense for leased property under capital leases.

The Company changed the useful lives of certain cold drink dispensing equipment in Q1 2009 to better reflect actual useful lives. The change in useful lives reduced depreciation expense in Q1 2009 by \$1.2 million.

#### 6. Leased Property Under Capital Leases

Leased property under capital leases was summarized as follows:

In Thousands	March 29, 2009	Dec. 28, 2008	March 30, 2008	Estimated Useful Lives
Leased property under capital leases	\$76,877	\$88,619	\$88,619	3-20 years
Less: Accumulated amortization	21,826	21,889	18,790	
Leased property under capital leases, net	\$55,051	\$66,730	\$69,829	

As of March 29, 2009, real estate represented \$54.4 million of the leased property under capital leases and \$52.7 million of this real estate is leased from related parties as described in Note 19 to the consolidated financial statements.

The Company modified a related party lease and terminated a second lease in Q1 2009. See Note 19 to the consolidated financial statements for additional information on the lease modification.

#### 7. Franchise Rights and Goodwill

There was no change in the carrying amounts of franchise rights and goodwill in the periods presented. The Company performs its annual impairment test of franchise rights and goodwill as of the first day of the fourth quarter. During Q1 2009, the Company believes it did not experience any events or changes in circumstances that indicated the carrying amounts of the Company's franchise rights or goodwill exceeded fair values. As such, the Company did not perform an interim impairment test during Q1 2009 and did not record any impairments of franchise rights or goodwill.

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 8. Other Identifiable Intangible Assets

Other identifiable intangible assets were summarized as follows:

In Thousands	March 29, 2009	Dec. 28, 2008	March 30, 2008	Estimated Useful Lives
Other identifiable intangible assets	\$8,665	\$8,909	\$6,599	1-20 years
Less: Accumulated amortization	2,895	2,999	2,407	
Other identifiable intangible assets, net	\$5,770	\$5,910	\$4,192	

Other identifiable intangible assets primarily represent customer relationships and distribution rights.

### 9. Other Accrued Liabilities

Other accrued liabilities were summarized as follows:

In Thousands	March 29, 2009	Dec. 28, 2008	March 30, 2008
Accrued marketing costs	\$ 7,591	\$ 9,001	\$ 6,406
Accrued insurance costs	17,540	17,132	15,281
Accrued taxes (other than income taxes)	1,880	374	2,080
Employee benefit plan accruals	11,184	8,626	8,936
Checks and transfers yet to be presented for payment from zero balance cash account	20,339	11,074	13,550
All other accrued liabilities	13,296	11,297	9,287
Total other accrued liabilities	\$71,830	\$57,504	\$55,540

[Table of Contents](#)Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

## 10. Debt

Debt was summarized as follows:

In Thousands	Maturity	Interest Rate	Interest Paid	March 29, 2009	Dec. 28, 2008	March 30, 2008
Lines of Credit	2008	—	Varies	\$ —	\$ —	\$ 42,100
Debentures	2009	7.20%	Semi-annually	57,440	57,440	57,440
Debentures	2009	6.375%	Semi-annually	119,253	119,253	119,253
Senior Notes	2012	5.00%	Semi-annually	150,000	150,000	150,000
Senior Notes	2015	5.30%	Semi-annually	100,000	100,000	100,000
Senior Notes	2016	5.00%	Semi-annually	164,757	164,757	164,757
				591,450	591,450	633,550
Less: Current portion of debt				66,693	176,693	42,100
Long-term debt				\$524,757	\$414,757	\$591,450

On March 8, 2007, the Company entered into a \$200 million revolving credit facility (“\$200 million facility”), replacing its \$100 million facility. The \$200 million facility matures in March 2012 and includes an option to extend the term for an additional year at the discretion of the participating banks. The \$200 million facility bears interest at a floating base rate or a floating rate of LIBOR plus an interest rate spread of .35%, dependent on the length of the term of the borrowing. In addition, the Company must pay an annual facility fee of .10% of the lenders’ aggregate commitments under the facility. Both the interest rate spread and the facility fee are determined from a commonly-used pricing grid based on the Company’s long-term senior unsecured debt rating. The \$200 million facility contains two financial covenants: a fixed charges coverage ratio and a debt to operating cash flow ratio, each as defined in the credit agreement. The fixed charges coverage ratio requires the Company to maintain a consolidated cash flow to fixed charges ratio of 1.5 to 1 or higher. The operating cash flow ratio requires the Company to maintain a debt to cash flow ratio of 6.0 to 1 or lower. On August 25, 2008, the Company entered into an amendment to the \$200 million facility. The amendment clarified that charges incurred by the Company resulting from the Company’s withdrawal from the Central States Pension Fund (“Central States”) would be excluded from the calculations of the financial covenants to the extent they are recognized before March 29, 2009 and do not exceed \$15 million. See Note 18 to the consolidated financial statements for additional details on the withdrawal. The Company is currently in compliance with these covenants and the amendment to the \$200 million facility. These covenants do not currently, and the Company does not anticipate they will, restrict its liquidity or capital resources. On March 29, 2009, December 28, 2008 and March 30, 2008, the Company had no outstanding borrowings under the \$200 million facility.

## 10. Debt

The Company borrows periodically under an uncommitted line of credit provided from a bank participating in the \$200 million facility. This uncommitted line of credit made available at the discretion of the participating bank was temporarily terminated in the fourth quarter of 2008. In January 2009, the participating bank reinstated their uncommitted line of credit for \$65 million. This uncommitted line of credit was terminated after March 29, 2009.

After taking into account all of its interest rate hedging activities, the Company had a weighted average interest rate of 5.6%, 5.9% and 5.9% for its debt and capital lease obligations as of March 29, 2009, December 28, 2008 and March 30, 2008, respectively. The Company's overall weighted average interest rate on its debt and capital lease obligations was 5.6% for Q1 2009 compared to 5.9% for Q1 2008. As of March 29, 2009, approximately 4.6% of the Company's debt and capital lease obligations of \$657.1 million was subject to changes in short-term interest rates.

The Company's public debt is not subject to financial covenants but does limit the incurrence of certain liens and encumbrances as well as the incurrence of indebtedness by the Company's subsidiaries in excess of certain amounts.

All of the outstanding long-term debt has been issued by the Company with none being issued by any of the Company's subsidiaries. There are no guarantees of the Company's debt.

In April 2009, the Company issued \$110 million of unsecured 7% Senior Notes due in 2019. The proceeds plus cash on hand were used to repay the \$119.3 million debt maturity on May 1, 2009. Current portion of debt reflected the \$176.7 million of debt maturing in May and July of 2009 less the \$110 million of debt which was repaid from the proceeds of the 7% Senior Notes.

## 11. Derivative Financial Instruments

### Interest

The Company periodically uses interest rate hedging products to modify risk from interest rate fluctuations. The Company has historically altered its fixed/floating rate mix based upon anticipated cash flows from operations relative to the Company's debt level and the potential impact of changes in interest rates on the Company's overall financial condition. Sensitivity analyses are performed to review the impact on the Company's financial position and coverage of various interest rate movements. The Company does not use derivative financial instruments for trading purposes nor does it use leveraged financial instruments.

On September 18, 2008, the Company terminated six outstanding interest rate swap agreements with a notional amount of \$225 million receiving \$6.2 million in cash proceeds including \$1.1 million for previously accrued interest receivable. After accounting for previously accrued interest receivable, the Company will amortize a

[Table of Contents](#)Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

## 11. Derivative Financial Instruments

gain of \$5.1 million over the remaining term of the underlying debt. During Q1 2009, \$4 million of the gain was amortized. The remaining amount to be amortized is \$4.3 million. All of the Company's interest rate swap agreements were LIBOR-based.

Interest rate swap agreements were summarized as follows:

In Thousands	March 29, 2009		December 28, 2008		March 30, 2008	
	Notional Amount	Remaining Term	Notional Amount	Remaining Term	Notional Amount	Remaining Term
Interest rate swap agreement — floating	—	—	—	—	\$50,000	1.2 years
Interest rate swap agreement — floating	—	—	—	—	50,000	1.3 years
Interest rate swap agreement — floating	—	—	—	—	50,000	4.7 years
Interest rate swap agreement — floating	—	—	—	—	25,000	1.1 years
Interest rate swap agreement — floating	—	—	—	—	25,000	7.0 years
Interest rate swap agreement — floating	—	—	—	—	25,000	4.7 years

The counterparties to these contractual arrangements are major financial institutions with which the Company also has other financial relationships. The Company uses several different financial institutions for interest rate derivative contracts and commodity derivative instruments, described below, to minimize the concentration of credit risk. While the Company is exposed to credit loss in the event of nonperformance by these counterparties, the Company does not anticipate nonperformance by these parties. The Company has master agreements with the counterparties to its derivative financial agreements that provided for net settlement of the derivative transactions.

**Commodities**

The Company is subject to the risk of loss arising from adverse changes in commodity prices. In the normal course of business, the Company manages these risks through a variety of strategies, including the use of derivative instruments. The Company does not use derivative instruments for trading or speculative purposes. All derivative instruments are recorded at fair value as either assets or liabilities in the Company's consolidated balance sheets. These derivative instruments are not designated as hedging instruments under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," and are used as "economic hedges" to manage certain commodity risk. Currently the Company has derivative instruments to hedge its projected diesel fuel and aluminum purchase requirements. These derivative instruments are marked to market on a periodic basis and recognized in earnings consistent with the expense classification of the underlying hedged item.

The Company uses derivative instruments to hedge all of its projected diesel fuel purchases for 2009 and 2010. These derivative instruments relate to diesel fuel used by the Company's delivery fleet. At the end of Q1 2009, the Company began using derivative instruments to hedge 75% of the Company's projected 2010 aluminum purchase requirements. Subsequent to Q1 2009, the Company entered into derivative contracts to hedge 75% of the Company's projected 2011 aluminum purchase requirements.

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 11. Derivative Financial Instruments

The following summarizes the gains and the classification in the consolidated statement of operations of derivative instruments for Q1 2009:

In Thousands	Classification of Gain	Gain Recognized
Fuel hedges	Selling, delivery and administrative expenses	\$1,451
Aluminum hedges	Cost of sales	663
<b>Total Gain</b>		<b>\$2,114</b>

The following summarizes the fair values and classification in the consolidated balance sheets of derivative instruments held by the Company as of March 29, 2009:

In Thousands	Balance Sheet Classification	March 29, 2009
<b>Assets</b>		
Aluminum hedges at fair market value	Prepaid and other assets	\$ 663
Unamortized cost of fuel hedging contracts	Prepaid and other assets	1,441
Unamortized cost of aluminum hedging contracts	Prepaid and other assets	1,197
<b>Liabilities</b>		
Fuel hedges at fair market value	Other accrued liabilities	215

In addition, the Company paid \$2.5 million in April 2009 to enter aluminum hedging contracts relative to the hedging of 75% of the Company's projected 2011 aluminum purchase requirements.

The following table summarizes the Company's outstanding derivative contracts as of March 29, 2009:

In Thousands	Notional Amount	Latest Maturity
Diesel fuel hedging contracts	\$ 29,759	December 2010
Aluminum hedging contracts	23,569	December 2010

In addition, the notional amount of the derivative contracts entered into subsequent to Q1 2009 to hedge 75% of the Company's projected 2011 aluminum purchase requirements was \$29.6 million.

### 12. Fair Values of Financial Instruments

The following methods and assumptions were used by the Company in estimating the fair values of its financial instruments:

#### **Cash and Cash Equivalents, Accounts Receivable and Accounts Payable**

The fair values of cash and cash equivalents, accounts receivable and accounts payable approximate carrying values due to the short maturity of these items.

#### **Public Debt Securities**

The fair values of the Company's public debt securities are based on estimated current market prices.



## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 12. Fair Value of Financial Instruments

#### Non-Public Variable Rate Debt

The carrying amounts of the Company's variable rate borrowings approximate their fair values.

#### Deferred Compensation Plan Assets

The fair values of deferred compensation plan assets, which are held in mutual funds, are based upon the quoted market value of the securities held within the mutual funds.

#### Derivative Financial Instruments

The fair values for the Company's interest rate swap, fuel hedging and aluminum hedging agreements are based on current settlement values. Credit risk related to the derivative financial instruments is managed by requiring high standards for its counterparties and periodic settlements. The Company considers nonperformance risk in determining the fair value of derivative financial instruments.

#### Letters of Credit

The fair values of the Company's letters of credit obtained from financial institutions are based on the notional amounts of the instruments. These letters of credit primarily relate to the Company's property and casualty insurance programs.

The carrying amounts and fair values of the Company's debt, deferred compensation plan assets, derivative financial instruments and letters of credit were as follows:

In Thousands	March 29, 2009		December 28, 2008		March 30, 2008	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Public debt securities	\$591,450	\$569,606	\$591,450	\$559,963	\$591,450	\$588,616
Non-public variable rate debt	—	—	—	—	42,100	42,100
Deferred compensation plan assets	5,841	5,841	5,446	5,446	6,810	6,810
Interest rate swap agreements	—	—	—	—	(8,405)	(8,405)
Fuel hedging agreements	215	215	1,985	1,985	(654)	(654)
Aluminum hedging agreements	(663)	(663)	—	—	—	—
Letters of credit	—	19,200	—	19,274	—	21,496

On September 18, 2008, the Company terminated all of its outstanding interest rate swap agreements. The fair value of interest rate swap agreements at March 30, 2008 represented the estimated amount the Company would have received upon termination of these agreements.

The fair values of the fuel hedging agreements at March 29, 2009 and December 28, 2008 represented the estimated amount the Company would have paid upon termination of these agreements. The fair value of the fuel hedging agreements at March 30, 2008 represented the estimated amount the Company would have received upon termination of these agreements.

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 12. Fair Values of Financial Instruments

The fair value of the aluminum hedging agreements at March 29, 2009 represented the estimated amount the Company would have received upon termination of these agreements.

The Company adopted Statement of Financial Accounting Standards No. 157, "Fair Value Measurement" ("SFAS No. 157") as of December 31, 2007, the beginning of Q1 2008, and there was no material impact to the consolidated financial statements. SFAS No. 157 currently applies to all financial assets and liabilities and for nonfinancial assets and liabilities recognized or disclosed at fair value on a recurring basis. In February 2008, the Financial Accounting Standards Board ("FASB") issued FASB Staff Position SFAS No. 157-2, "Effective Date of FASB Statement No. 157," which deferred the application date of the provisions of SFAS No. 157 for all nonfinancial assets and liabilities until Q1 2009 except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis. There was no material impact of the adoption of SFAS No. 157 for nonfinancial assets and liabilities in Q1 2009, but could have a material effect in the future. SFAS No. 157 requires disclosure that establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements. SFAS No. 157 is intended to enable the readers of financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values. SFAS No. 157 requires that assets and liabilities carried at fair value be classified and disclosed in one of the following categories:

Level 1: Quoted market prices in active markets for identical assets or liabilities.

Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.

Level 3: Unobservable inputs that are not corroborated by market data.

The following table summarizes, by assets and liabilities, the valuation of the Company's deferred compensation plan, aluminum hedging agreements, fuel hedging agreements and interest rate swap agreements for the categories above:

In Thousands	March 29, 2009		December 28, 2008		March 30, 2008	
	Level 1	Level 2	Level 1	Level 2	Level 1	Level 2
<b>Assets</b>						
Deferred compensation plan assets	\$5,841		\$5,446		\$6,810	
Aluminum hedging agreements		\$663				
Fuel hedging agreements						\$ 654
Interest rate swap agreements						8,405
<b>Liabilities</b>						
Deferred compensation plan liabilities	5,841		5,446		6,810	
Fuel hedging agreements		215		\$1,985		

The Company maintains a non-qualified deferred compensation plan for certain executives and other highly compensated employees. The investment assets are held in mutual funds. The fair value of the mutual funds is based on the quoted market value of the securities held within the funds (Level 1). The related deferred compensation liability represents the fair value of the investment assets.

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 12. Fair Values of Financial Instruments

The Company's fuel hedging agreements are based upon NYMEX and Weekly US Department of Energy Daily Average rates that are observable and quoted periodically over the full term of the agreement and are considered Level 2 items.

The Company's aluminum hedging agreements are based upon LME rates that are observable and quoted periodically over the full term of the agreement and are considered Level 2 items.

The Company's interest rate swap agreements were fair value hedges, meaning the Company received fixed and paid variable rates based on LIBOR swap rates. LIBOR swap rates are observable and quoted periodically over the full term of the agreements and are considered Level 2 items.

The Company does not have Level 3 assets or liabilities.

### 13. Other Liabilities

Other liabilities were summarized as follows:

In Thousands	March 29, 2009	Dec. 28, 2008	March 30, 2008
Accruals for executive benefit plans	\$ 79,177	\$ 77,299	\$77,222
Other	27,686	29,738	17,823
<b>Total other liabilities</b>	<b>\$106,863</b>	<b>\$107,037</b>	<b>\$95,045</b>

### 14. Commitments and Contingencies

The Company is a member of South Atlantic Canners, Inc. ("SAC"), a manufacturing cooperative from which it is obligated to purchase 17.5 million cases of finished product on an annual basis through May 2014. The Company is also a member of Southeastern Container ("Southeastern"), a plastic bottle manufacturing cooperative from which it is obligated to purchase at least 80% of its requirements of plastic bottles for certain designated territories. See Note 19 to the consolidated financial statements for additional information concerning SAC and Southeastern.

The Company guarantees a portion of SAC's and Southeastern's debt and lease obligations. The amounts guaranteed were \$40.3 million, \$39.9 million and \$45.4 million as of March 29, 2009, December 28, 2008 and March 30, 2008, respectively. The Company has not recorded any liability associated with these guarantees and holds no assets as collateral against these guarantees. The guarantees relate to the debt and lease obligations of SAC and Southeastern, which resulted primarily from the purchase of production equipment and facilities. These guarantees expire at various dates through 2021. The members of both cooperatives consist solely of Coca-Cola bottlers. The Company does not anticipate either of these cooperatives will fail to fulfill their commitments. The Company further believes each of these cooperatives has sufficient assets, including production equipment, facilities and working capital, and the ability to adjust selling prices of their products which adequately mitigate the risk of material loss from the Company's guarantees.

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 14. Commitments and Contingencies

In the event either of these cooperatives fails to fulfill its commitments under the related debt and lease obligations, the Company would be responsible for payments to the lenders up to the level of the guarantees. If these cooperatives had borrowed up to their borrowing capacity, the Company's maximum exposure under these guarantees on March 29, 2009 would have been \$25.2 million for SAC and \$25.3 million for Southeastern and the Company's maximum total exposure, including its equity investment, would have been \$30.8 million for SAC and \$38.4 million for Southeastern.

The Company has been purchasing plastic bottles from Southeastern and finished products from SAC for more than ten years.

The Company has an equity ownership in each of the entities in addition to the guarantees of certain indebtedness and records its investment in each under the equity method. As of March 29, 2009, SAC had total assets of approximately \$42 million and total debt of approximately \$21 million. SAC had total revenues for Q1 2009 of approximately \$39 million. As of March 29, 2009, Southeastern had total assets of approximately \$402 million and total debt of approximately \$230 million. Southeastern had total revenue for Q1 2009 of approximately \$141 million.

The Company has standby letters of credit, primarily related to its property and casualty insurance programs. On March 29, 2009, these letters of credit totaled \$19.2 million.

The Company participates in long-term marketing contractual arrangements with certain prestige properties, athletic venues and other locations. The future payments related to these contractual arrangements as of March 29, 2009 amounted to \$25.3 million and expire at various dates through 2017.

The Company is involved in various claims and legal proceedings which have arisen in the ordinary course of its business. Although it is difficult to predict the ultimate outcome of these claims and legal proceedings, management believes the ultimate disposition of these matters will not have a material adverse effect on the financial condition, cash flows or results of operations of the Company. No material amount of loss in excess of recorded amounts is believed to be reasonably possible as a result of these claims and legal proceedings.

The Company is subject to audit by tax authorities in jurisdictions where it conducts business. These audits may result in assessments that are subsequently resolved with the tax authorities or potentially through the courts. Management believes the Company has adequately provided for any assessments that are likely to result from these audits; however, final assessments, if any, could be different than the amounts recorded in the consolidated financial statements.

[Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

15. Income Taxes

The Company's effective income tax rate for Q1 2009 and Q1 2008 was 26.4% and 32.5%, respectively.

The following table provides a reconciliation of the income tax expense (benefit) at the statutory federal rate to actual income tax expense.

In Thousands	First Quarter	
	2009	2008
Statutory expense (benefit)	\$ 4,057	\$ (2,247)
State income taxes (benefits), net of federal effect	505	(279)
Manufacturing deduction benefit	(315)	128
Meals and entertainment	247	(103)
Adjustment for uncertain tax positions	(1,686)	159
Other, net	252	257
Income tax expense (benefit)	\$ 3,060	\$ (2,085)

As of December 28, 2008, the Company had \$10.5 million of unrecognized tax benefits, including accrued interest, of which \$9.4 million would affect the Company's effective tax rate if recognized. As of March 29, 2009, the Company had \$9.3 million of unrecognized tax benefits, including accrued interest, of which \$8.3 million would affect the Company's effective rate if recognized. It is expected that the amount of unrecognized tax benefits may change in the next 12 months. During this period, it is reasonably possible that tax audits could reduce unrecognized tax benefits. The Company cannot reasonably estimate the change in the amount of unrecognized tax benefits until further information is made available during the progress of the audits.

The Company recognizes potential interest and penalties related to uncertain tax positions in income tax expense. As of December 28, 2008, the Company had approximately \$2.5 million of accrued interest related to uncertain tax positions. As of March 29, 2009, the Company had approximately \$1.8 million of accrued interest related to uncertain tax positions. Income tax expense included interest credit of approximately \$.7 million in Q1 2009 and interest expense of approximately \$.1 million in Q1 2008.

In Q1 2009, the Company reached an agreement with a state taxing authority to settle prior tax positions for which the Company had previously provided reserves due to uncertainty of resolution. As a result, the Company reduced the liability for uncertain tax positions by \$1.7 million. The net effect of the adjustment was a decrease to income tax expense of approximately \$1.7 million.

Various tax years from 1990 remain open to examination by taxing jurisdictions to which the Company is subject due to loss carryforwards.

The Company's income tax assets and liabilities are subject to adjustment in future periods based on the Company's ongoing evaluations of such assets and liabilities and new information that becomes available to the Company.

[Table of Contents](#)Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

## 16. Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss is comprised of adjustments relative to the Company's pension and postretirement medical benefit plans and foreign currency translation adjustments required for a subsidiary of the Company that performs data analysis and provides consulting services outside the United States.

A summary of accumulated other comprehensive loss is as follows:

In Thousands	Dec. 28, 2008	Pre-tax Activity	Tax Effect	March 29, 2009
<b>Net pension activity:</b>				
Actuarial loss	\$(56,717)	\$2,339	\$(921)	\$(55,299)
Prior service costs	(45)	4	(1)	(42)
<b>Net postretirement benefits activity:</b>				
Actuarial loss	(9,625)	217	(86)	(9,494)
Prior service costs	8,459	(446)	176	8,189
Transition asset	41	(6)	2	37
Foreign currency translation adjustment	14	(10)	4	8
<b>Total</b>	<b>\$(57,873)</b>	<b>\$2,098</b>	<b>\$(826)</b>	<b>\$(56,601)</b>

In Thousands	Dec. 30, 2007	Application of SFAS No. 158 After tax (1)	Pre-tax Activity	Tax Effect	March 30, 2008
<b>Net pension activity:</b>					
Actuarial loss	\$(12,684)	\$ 23	\$ 111	\$ (43)	\$(12,593)
Prior service costs	(55)	1	4	(2)	(52)
<b>Net postretirement benefits activity:</b>					
Actuarial loss	(9,928)	141	229	(88)	(9,646)
Prior service costs	9,833	(275)	(446)	171	9,283
Transition asset	60	(4)	(6)	3	53
Foreign currency translation adjustment	23	—	12	(5)	30
<b>Total</b>	<b>\$(12,751)</b>	<b>\$ (114)</b>	<b>\$ (96)</b>	<b>\$ 36</b>	<b>\$(12,925)</b>

(1) See Note 18 of the consolidated financial statements for additional information.

## 17. Capital Transactions

The Company has two classes of common stock outstanding, Common Stock and Class B Common Stock. The Common Stock is traded on the NASDAQ Global Select Markets<sup>sm</sup> under the symbol COKE. There is no established public trading market for the Class B Common Stock. Shares of the Class B Common Stock are convertible on a share-for-share basis into shares of Common Stock at any time at the option of the holders of Class B Common Stock.

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 17. Capital Transactions

No cash dividend or dividend of property or stock other than stock of the Company, as specifically described in the Company's certificate of incorporation, may be declared and paid on the Class B Common Stock unless an equal or greater dividend is declared and paid on the Common Stock. During Q1 2009 and Q1 2008, dividends of \$.25 per share were declared and paid on both Common Stock and Class B Common Stock.

Each share of Common Stock is entitled to one vote per share and each share of Class B Common Stock is entitled to 20 votes per share at all meetings of stockholders. Except as otherwise required by law, holders of the Common Stock and Class B Common Stock vote together as a single class on all matters brought before the Company's stockholders. In the event of liquidation, there is no preference between the two classes of common stock.

On May 12, 1999, the stockholders of the Company approved a restricted stock award for J. Frank Harrison, III, the Company's Chairman of the Board of Directors and Chief Executive Officer, consisting of 200,000 shares of the Company's Class B Common Stock. Under the award, shares of restricted stock were granted at a rate of 20,000 shares per year over a ten-year period. The vesting of each annual installment was contingent upon the Company achieving at least 80% of the overall goal achievement factor in the Company's Annual Bonus Plan. The restricted stock award did not entitle Mr. Harrison, III to participate in dividend or voting rights until each installment had vested and the shares were issued. The restricted stock award expired at the end of fiscal year 2008.

On February 27, 2008, the Compensation Committee of the Board of Directors determined 20,000 shares of restricted Class B Common Stock vested and should be issued to Mr. Harrison, III for the fiscal year ended December 30, 2007. On March 4, 2009, the Compensation Committee determined an additional 20,000 shares of restricted Class B Common Stock vested and should be issued to Mr. Harrison, III for the fiscal year ended December 28, 2008.

Each annual 20,000 share tranche had an independent performance requirement as it was not established until the Company's Annual Bonus Plan targets were approved each year by the Company's Board of Directors. As a result, each 20,000 share tranche was considered to have its own service inception date, grant-date fair value and requisite service period. The Company's Annual Bonus Plan targets, which establish the performance requirement for the restricted stock awards, were approved by the Compensation Committee of the Board of Directors in the first quarter of each year.

A summary of the restricted stock award was as follows:

<u>Year</u>	<u>Shares Awarded</u>	<u>Grant-Date Price</u>	<u>Potential Annual Compensation Expense</u>	<u>First Quarter Compensation Expense</u>
2008	20,000	\$56.50	\$1,130,000	\$282,500

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 17. Capital Transactions

In addition, the Company reimbursed Mr. Harrison, III for income taxes to be paid on the shares if the performance requirement was met and the shares were issued. The Company accrued the estimated cost of the income tax reimbursement over the one-year service period.

On April 29, 2008, the stockholders of the Company approved a Performance Unit Award Agreement for Mr. Harrison, III consisting of 400,000 performance units ("Units"). Each Unit represents the right to receive one share of the Company's Class B Common Stock, subject to certain terms and conditions. The Units will vest in annual increments over a ten-year period starting in fiscal year 2009. The number of Units that vest each year will equal the product of 40,000 multiplied by the overall goal achievement factor (not to exceed 100%) under the Company's Annual Bonus Plan. The Performance Unit Award Agreement replaced the restricted stock award discussed above.

Each annual 40,000 unit tranche has an independent performance requirement as it is not established until the Company's Annual Bonus Plan targets are approved each year by the Company's Board of Directors. As a result, each 40,000 unit tranche is considered to have its own service inception date and requisite service period. The Company's Annual Bonus Plan targets, which establish the performance requirements for the Performance Unit Award Agreement, are approved by the Compensation Committee of the Board of Directors in the first quarter of each year. The Performance Unit Award Agreement does not entitle Mr. Harrison, III to participate in dividends or voting rights until each installment has vested and the shares are issued.

Compensation expense recognized in Q1 2009 was \$5.5 million, which was based upon a share price of \$51.68 on March 27, 2009.

On February 19, 2009, The Coca-Cola Company converted all of its 497,670 shares of the Company's Class B Common Stock into an equivalent number of shares of the Company's Common Stock.

The increase in the total number of shares outstanding in Q1 2009 was due to the issuance of 20,000 shares of Class B Common Stock related to the restricted stock award.

The increase in the number of shares of Common Stock was due to the conversion by The Coca-Cola Company of 497,670 shares of Class B Common Stock into 497,670 shares of Common Stock plus the conversion of another 100 shares of Class B Common Stock into 100 shares of Common Stock. The decrease in the number of shares of Class B Common Stock was due to the conversion by The Coca-Cola Company of 497,670 shares of Class B Common Stock into 497,670 shares of Common Stock plus the conversion of another 100 shares of Class B Common Stock into 100 shares of Common Stock, offset by the issuance of 20,000 shares of Class B Common Stock related to the restricted stock award.

The increase in the total number of shares outstanding in Q1 2008 was due to the issuance of 20,000 shares of Class B Common Stock related to the restricted stock award.



[Table of Contents](#)Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

## 18. Benefit Plans

*Recently Adopted Pronouncement*

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, "Employers' Accounting for Defined Pension and Other Postretirement Plans" ("SFAS No. 158"), which was effective for the year ending December 31, 2006 except for the requirement that the benefit plan assets and obligations be measured as of the date of the employer's statement of financial position, which was effective for the year ending December 28, 2008. The Company adopted the measurement date provisions of SFAS No. 158 on the first day of Q1 2008 and used the "one measurement" approach. The incremental effect of applying the measurement date provisions on the balance sheet in Q1 2008 was as follows:

In Thousands	Before Application of SFAS No. 158	Adjustment	After Application of SFAS No. 158
Pension and postretirement benefit obligations	\$ 32,758	\$ 434	\$ 33,192
Deferred income taxes	168,540	(167)	168,373
Total liabilities	1,123,290	267	1,123,557
Retained earnings	79,227	(153)	79,074
Accumulated other comprehensive loss	(12,751)	(114)	(12,865)
Total stockholders' equity	120,504	(267)	120,237

*Pension Plans*

Retirement benefits under the two Company-sponsored pension plans are based on the employee's length of service, average compensation over the five consecutive years that give the highest average compensation and average Social Security taxable wage base during the 35-year period before reaching Social Security retirement age. Contributions to the plans are based on the projected unit credit actuarial funding method and are limited to the amounts currently deductible for income tax purposes. On February 22, 2006, the Board of Directors of the Company approved an amendment to the principal Company-sponsored pension plan to cease further benefit accruals under the plan effective June 30, 2006.

The components of net periodic pension cost (income) were as follows:

In Thousands	First Quarter	
	2009	2008
Service cost	\$ 23	\$ 21
Interest cost	2,788	2,701
Expected return on plan assets	(2,270)	(3,410)
Amortization of prior service cost	4	4
Recognized net actuarial loss	2,339	111
Net periodic pension cost (income)	\$ 2,884	\$ (573)

[Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

#### 18. Benefit Plans

The Company did not contribute to its Company-sponsored pension plans during Q1 2009. The Company expects contributions to its two Company-sponsored pension plans during the remainder of 2009 will be in the \$8 million to \$12 million range.

##### *Postretirement Benefits*

The Company provides postretirement benefits for a portion of its current employees. The Company recognizes the cost of postretirement benefits, which consist principally of medical benefits, during employees' periods of active service. The Company does not pre-fund these benefits and has the right to modify or terminate certain of these benefits in the future.

The components of net periodic postretirement benefit cost were as follows:

In Thousands	First Quarter	
	2009	2008
Service cost	\$ 158	\$ 128
Interest cost	557	536
Amortization of unrecognized transitional assets	(6)	(6)
Recognized net actuarial loss	217	229
Amortization of prior service cost	(446)	(446)
Net periodic postretirement benefit cost	\$ 480	\$ 441

##### *401(k) Savings Plan*

The Company provides a 401(k) Savings Plan for substantially all of its employees who are not part of collective bargaining agreements. The total cost for this benefit in Q1 2009 and Q1 2008 was \$2.3 million and \$2.5 million, respectively.

On February 20, 2009, the Company announced that it would suspend matching contributions to the 401(k) Savings Plan effective April 1, 2009.

##### *Multi-Employer Benefits*

The Company entered into a new agreement in the third quarter of 2008 when one of its collective bargaining contracts expired in July 2008. The new agreement allows the Company to freeze its liability to Central States, a multi-employer defined benefit pension fund, while preserving the pension benefits previously earned by the employees. As a result of freezing the Company's liability to Central States, the Company recorded a charge of \$13.6 million in the second half of 2008. The Company paid \$3.0 million in the fourth quarter of 2008 to the Southern States Savings and Retirement Plan ("Southern States") under the agreement to freeze the Central States liability. The remaining \$10.6 million was the present value amount, using a discount rate of 7% that will be paid to Central States and was recorded in other liabilities. The Company will pay approximately

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 18. Benefit Plans

\$1 million annually over the next 20 years. In addition, the Company will also make future contributions on behalf of these employees to Southern States.

### 19. Related Party Transactions

The Company's business consists primarily of the production, marketing and distribution of nonalcoholic beverages of The Coca-Cola Company, which is the sole owner of the secret formulas under which the primary components (either concentrate or syrup) of its beverage products are manufactured. As of March 29, 2009, The Coca-Cola Company had a 27.1% interest in the Company's total outstanding Common Stock and Class B Common Stock on a combined basis.

The following table summarizes the significant transactions between the Company and The Coca-Cola Company:

In Millions	First Quarter	
	2009	2008
Payments by the Company for concentrate, syrup, sweetener and other purchases	\$ 83.8	\$ 87.3
Marketing funding support payments to the Company	9.6	8.5
Payments by the Company net of marketing funding support	\$ 74.2	\$ 78.8
Payments by the Company for customer marketing programs	\$ 11.1	\$ 11.0
Payments by the Company for cold drink equipment parts	1.5	1.6
Fountain delivery and equipment repair fees paid to the Company	2.9	2.3
Presence marketing funding support provided by The Coca-Cola Company on the Company's behalf	1.0	1.1
Sales of finished products to The Coca-Cola Company	.6	3.7

The Company has a production arrangement with Coca-Cola Enterprises Inc. ("CCE") to buy and sell finished products at cost. Sales to CCE under this arrangement were \$11.1 million and \$8.5 million in Q1 2009 and Q1 2008, respectively. Purchases from CCE under this arrangement were \$2.6 million and \$5.3 million in Q1 2009 and Q1 2008, respectively. The Coca-Cola Company has significant equity interests in the Company and CCE. As of March 29, 2009, CCE held approximately 6% of the Company's outstanding Common Stock and held no shares of the Company's Class B Common Stock.

Along with all other Coca-Cola bottlers in the United States, the Company is a member in Coca-Cola Bottlers' Sales and Services Company, LLC ("CCBSS"), which was formed in 2003 for the purposes of facilitating various procurement functions and distributing certain specified beverage products of The Coca-Cola Company with the intention of enhancing the efficiency and competitiveness of the Coca-Cola

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 19. Related Party Transactions

bottling system in the United States. CCBSS negotiates the procurement for the majority of the Company's raw materials (excluding concentrate). The Company pays an administrative fee to CCBSS for its services.

The Company is a member of SAC, a manufacturing cooperative. SAC sells finished products to the Company and Piedmont at cost. Purchases from SAC by the Company and Piedmont for finished products were \$30.4 million and \$36.7 million in Q1 2009 and Q1 2008, respectively. The Company also manages the operations of SAC pursuant to a management agreement. Management fees earned from SAC were \$.4 million in Q1 2009 and \$.3 million in Q1 2008. The Company has also guaranteed a portion of debt for SAC. Such guarantee amounted to \$21.1 million as of March 29, 2009. The Company's equity investment in SAC was \$5.6 million, \$4.1 million and \$4.1 million as of March 29, 2009, December 28, 2008 and March 30, 2008, respectively.

The Company is a shareholder in two entities from which it purchases substantially all its requirements for plastic bottles. Net purchases from these entities were \$16.6 million in both Q1 2009 and Q1 2008. In connection with its participation in one of these entities, the Company has guaranteed a portion of the entity's debt. Such guarantee amounted to \$19.2 million as of March 29, 2009. The Company's equity investment in one of these entities, Southeastern, was \$13.2 million, \$11.0 million and \$8.2 million as of March 29, 2009, December 28, 2008 and March 30, 2008, respectively.

The Company monitors its investments in cooperatives and would be required to write down its investment if an impairment is identified and determined to be other than temporary. No impairment of the Company's investments in cooperatives has been identified as of March 29, 2009.

The Company recorded an adjustment to increase its equity investment in Southeastern in the second quarter of 2008 which resulted in a nonrecurring pre-tax credit of \$2.6 million. This adjustment was based on information received from Southeastern during the quarter and reflected a higher share of Southeastern's retained earnings compared to the amount previously recorded. The Company classifies its equity in earnings of Southeastern in cost of sales consistent with the classification of purchases from Southeastern.

The Company leases from Harrison Limited Partnership One ("HLP") the Snyder Production Center and an adjacent sales facility, which are located in Charlotte, North Carolina. The lease expires on December 31, 2010. HLP is directly and indirectly owned by trusts of which J. Frank Harrison, III, Chairman of the Board of Directors and Chief Executive Officer of the Company, and Deborah H. Everhart, a director of the Company, are trustees and beneficiaries. On March 23, 2009, the Company modified the lease agreement (new terms to begin January 1, 2011) with HLP related to the SPC lease. The modified lease would not have changed the classification of the existing lease had it been in effect in the first quarter of 2002, when the capital lease was recorded, as the Company received a renewal option to extend the term of the lease, which it expected to exercise. The modified lease did not extend the term of the existing lease (remaining lease term was reduced from approximately 22 years to approximately 12 years). Accordingly, the present value of the leased property under capital leases and capital lease obligations was adjusted by an amount equal to the difference between the future minimum lease payments under the modified lease agreement and the present value of the existing obligation on the modification date.

[Table of Contents](#)Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

## 19. Related Party Transactions

The capital lease obligations and leased property under capital leases were both decreased by \$7.5 million in March 2009. The annual base rent the Company is obligated to pay under the modified lease is subject to an adjustment for an inflation factor. The prior lease annual base rent was subject to adjustment for an inflation factor and for increases or decreases in interest rates, using LIBOR as the measurement device. The principal balance outstanding under this capital lease as of March 29, 2009 was \$30.0 million. Rental payments related to this lease were \$.9 million and \$1.0 million in Q1 2009 and Q1 2008, respectively.

The Company leases from Beacon Investment Corporation (“Beacon”) the Company’s headquarters office facility and an adjacent office facility. The lease expires on December 31, 2021. Beacon’s sole shareholder is J. Frank Harrison, III. The principal balance outstanding under this capital lease as of March 29, 2009 was \$32.2 million. Rental payments related to the lease were \$.9 million in both Q1 2009 and Q1 2008.

## 20. Net Sales by Product Category

Net sales by product category were as follows:

In Thousands	First Quarter	
	2009	2008
<b>Bottle/can sales:</b>		
Sparkling beverages (including energy products)	\$235,455	\$234,552
Still beverages	46,750	53,456
Total bottle/can sales	282,205	288,008
<b>Other sales:</b>		
Sales to other Coca-Cola bottlers	31,133	28,028
Post-mix and other	22,923	21,638
Total other sales	54,056	49,666
<b>Total net sales</b>	<b>\$336,261</b>	<b>\$337,674</b>

Sparkling beverages are primarily carbonated beverages while still beverages are primarily noncarbonated beverages.

[Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

## 21. Net Income (Loss) Per Share

The following table sets forth the computation of basic net income (loss) per share and diluted net income (loss) per share under the two-class method:

In Thousands (Except Per Share Data)	First Quarter	
	2009	2008
<b>Numerator for basic and diluted net income (loss) per Common Stock and Class B Common Stock share:</b>		
Net income (loss) attributable to Coca-Cola Bottling Co. Consolidated	\$ 8,531	\$ (4,335)
Less dividends:		
Common Stock	1,714	1,661
Class B Common Stock	577	625
Total undistributed earnings (losses)	<u>\$ 6,240</u>	<u>\$ (6,621)</u>
Common Stock undistributed earnings (losses) – basic	\$ 4,670	\$ (4,811)
Class B Common Stock undistributed earnings (losses) – basic	1,570	(1,810)
Total undistributed earnings (losses) – basic	<u>\$ 6,240</u>	<u>\$ (6,621)</u>
Common Stock undistributed earnings (losses) – diluted	\$ 4,664	\$ (4,811)
Class B Common Stock undistributed earnings (losses) – diluted	1,576	(1,810)
Total undistributed earnings (losses) – diluted	<u>\$ 6,240</u>	<u>\$ (6,621)</u>
<b>Numerator for basic net income (loss) per Common Stock share:</b>		
Dividends on Common Stock	\$ 1,714	\$ 1,661
Common Stock undistributed earnings (losses) – basic	4,670	(4,811)
Numerator for basic net income (loss) per Common Stock share	<u>\$ 6,384</u>	<u>\$ (3,150)</u>
<b>Numerator for basic net income (loss) per Class B Common Stock share:</b>		
Dividends on Class B Common Stock	\$ 577	\$ 625
Class B Common Stock undistributed earnings (losses) – basic	1,570	(1,810)
Numerator for basic net income (loss) per Class B Common Stock share	<u>\$ 2,147</u>	<u>\$ (1,185)</u>

[Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

## 21. Net Income (Loss) Per Share

In Thousands (Except Per Share Data)	First Quarter	
	2009	2008
<b>Numerator for diluted net income (loss) per Common Stock share:</b>		
Dividends on Common Stock	\$ 1,714	\$ 1,661
Dividends on Class B Common Stock assumed converted to Common Stock	577	625
Common Stock undistributed earnings (losses) – diluted	6,240	(6,621)
Numerator for diluted net income (loss) per Common Stock share	<u>\$ 8,531</u>	<u>\$ (4,335)</u>
<b>Numerator for diluted net income (loss) per Class B Common Stock share:</b>		
Dividends on Class B Common Stock	\$ 577	\$ 625
Class B Common Stock undistributed earnings (losses) – diluted	1,576	(1,810)
Numerator for diluted net income (loss) per Class B Common Stock share	<u>\$ 2,153</u>	<u>\$ (1,185)</u>

[Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

## 21. Net Income (Loss) Per Share

In Thousands (Except Per Share Data)	First Quarter	
	2009	2008
<b>Denominator for basic net income (loss) per Common Stock and Class B Common Stock share:</b>		
Common Stock weighted average shares outstanding – basic	6,857	6,644
Class B Common Stock weighted average shares outstanding – basic	2,306	2,500
<b>Denominator for diluted net income (loss) per Common Stock and Class B Common Stock share:</b>		
Common Stock weighted average shares outstanding – diluted (assumes conversion of Class B Common Stock to Common Stock)	9,174	9,144
Class B Common Stock weighted average shares outstanding – diluted	2,317	2,500
<b>Basic net income (loss) per share:</b>		
Common Stock	<u>\$ .93</u>	<u>\$ (.47)</u>
Class B Common Stock	<u>\$ .93</u>	<u>\$ (.47)</u>
<b>Diluted net income (loss) per share:</b>		
Common Stock	<u>\$ .93</u>	<u>\$ (.47)</u>
Class B Common Stock	<u>\$ .93</u>	<u>\$ (.47)</u>

## NOTES TO TABLE

- (1) For purposes of the diluted net income (loss) per share computation for Common Stock, shares of Class B Common Stock are assumed to be converted; therefore, 100% of undistributed earnings is allocated to Common Stock.
- (2) For purposes of the diluted net income (loss) per share computation for Class B Common Stock, weighted average shares of Class B Common Stock are assumed to be outstanding for the entire period and not converted.
- (3) Denominator for diluted net income per share for Common Stock and Class B Common Stock includes the dilutive effect of shares relative to the restricted stock awards.



22. Risks and Uncertainties

Approximately 88% of the Company's Q1 2009 bottle/can volume to retail customers are products of The Coca-Cola Company, which is the sole supplier of these products or of the concentrates or syrups required to manufacture these products. The remaining 12% of the Company's Q1 2009 bottle/can volume to retail customers are products of other beverage companies and the Company. The Company has beverage agreements under which it has various requirements to meet. Failure to meet the requirements of these beverage agreements could result in the loss of distribution rights for the respective product.

The Company's products are sold and distributed directly by its employees to retail stores and other outlets. During Q1 2009, approximately 69% of the Company's bottle/can volume to retail customers was sold for future consumption. The remaining bottle/can volume to retail customers of approximately 31% was sold for immediate consumption. The Company's largest customers, Wal-Mart Stores, Inc. and Food Lion, LLC, accounted for approximately 19% and 12%, respectively, of the Company's total bottle/can volume to retail customers during Q1 2009. Wal-Mart Stores, Inc. accounted for approximately 14% of the Company's total net sales during both Q1 2009 and Q1 2008.

The Company obtains all of its aluminum cans from one domestic supplier. The Company currently obtains all of its plastic bottles from two domestic entities. See Note 14 and Note 19 to the consolidated financial statements for additional information.

The Company is exposed to price risk on such commodities as aluminum, corn and resin which affects the cost of raw materials used in the production of finished products. The Company both produces and procures these finished products. Examples of the raw materials affected are aluminum cans and plastic bottles used for packaging and high fructose corn syrup used as a product ingredient. Further, the Company is exposed to commodity price risk on oil which impacts the Company's cost of fuel used in the movement and delivery of the Company's products. The Company participates in commodity hedging and risk mitigation programs administered both by CCBSS and by the Company. In addition, there is no limit on the price The Coca-Cola Company and other beverage companies can charge for concentrate.

Certain liabilities of the Company are subject to risk due to changes in both long-term and short-term interest rates. These liabilities include floating rate debt, leases, retirement benefit obligations and the Company's pension liability.

Approximately 7% of the Company's labor force is covered by collective bargaining agreements. One collective bargaining contract covering approximately .5% of the Company's employees expires during the remainder of 2009.

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 23. Supplemental Disclosures of Cash Flow Information

Changes in current assets and current liabilities affecting cash were as follows:

In Thousands	First Quarter	
	2009	2008
Accounts receivable, trade, net	\$ 2,202	\$(14,913)
Accounts receivable from The Coca-Cola Company	(17,403)	(10,358)
Accounts receivable, other	1,021	1,212
Inventories	(7,427)	(2,022)
Prepaid expenses and other current assets	(2,166)	(4,143)
Accounts payable, trade	(814)	(6,436)
Accounts payable to The Coca-Cola Company	(1,927)	11,013
Other accrued liabilities	18,133	1,360
Accrued compensation	(10,173)	(10,512)
Accrued interest payable	5,467	5,920
Increase in current assets less current liabilities	\$(13,087)	\$(28,879)

### 24. New Accounting Pronouncements

#### *Recently Adopted Pronouncements*

In September 2006, the FASB issued SFAS No. 157 which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP) and expands disclosures about fair value measurements. The Statement does not require any new fair value measurements but could change the current practices in measuring current fair value measurements. The Statement was effective at the beginning of Q1 2008 for all financial assets and liabilities and for nonfinancial assets and liabilities recognized or disclosed at fair value on a recurring basis. In February 2008, the FASB issued FASB Staff Position SFAS No. 157-2, "Effective Date of FASB Statement No. 157," which deferred the application date of the provisions of SFAS No. 157 for all nonfinancial assets and liabilities until Q1 2009 except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis. The adoption of this Statement and Staff Position did not have a material impact on the consolidated financial statements as of Q1 2009, but could have a material effect in the future. See Note 12 to the consolidated financial statements for additional information.

In December 2007, the FASB revised SFAS No. 141, "Business Combinations" ("SFAS No. 141(R)"). This Statement established principles and requirements for recognizing and measuring identifiable assets and goodwill acquired, liabilities assumed and any noncontrolling interest in an acquisition, at their fair values as of the acquisition date. The Statement is effective for Q1 2009. The impact on the Company of adopting SFAS No. 141(R) depends on the nature, terms and size of business combinations completed after the effective date.

## Table of Contents

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 24. New Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 160, “Noncontrolling Interest in Consolidated Financial Statements – an amendment of ARB No. 51.” This Statement amended Accounting Research Bulletin No. 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary (commonly referred to previously as minority interest) and for the deconsolidation of a subsidiary. This Statement was effective for the Company as of the beginning of Q1 2009 and is being applied prospectively, except for the presentation and disclosure requirements, which have been applied retrospectively. The adoption of this Statement did not have a significant impact on the Company’s consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, “Disclosures about Derivative Instruments and Hedging Activities – an amendment of FASB Statement No. 133” (“SFAS No. 161”). This Statement amends and expands the disclosure requirements of Statement No. 133 to provide an enhanced understanding of why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for and how they affect an entity’s financial position, financial performance and cash flows. The Statement was effective for Q1 2009. The adoption of this Statement did not impact the consolidated financial statements other than expanded footnote disclosures related to derivative instruments and related hedged items. See Note 11 to the consolidated financial statements for additional information.

In April 2008, the FASB issued FASB Staff Position No. 142-3, “Determination of the Useful Life of Intangible Assets” (“FSP 142-3”). FSP 142-3 amends the factors to be considered in developing renewal or extension assumptions used to determine the useful life of intangible assets under SFAS No. 142, “Goodwill and Other Intangible Assets.” The intent of FSP 142-3 is to improve the consistency between the useful life of an intangible asset and the period of expected cash flows used to measure its fair value. FSP 142-3 was effective for Q1 2009. The Company does not expect FSP 142-3 to have a material impact on the accounting for future acquisitions or renewals of intangible assets, but the potential impact is dependent upon the acquisitions or renewals of intangible assets in the future.

In September 2008, the FASB issued FASB Staff Position No. 133-1 and FIN 45-4, “Disclosures About Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45, and Clarification of the Effective Date of FASB Statement No. 161” (“FSP 133-1”). FSP 133-1 amends Statement 133 to require a seller of credit derivatives to provide certain disclosures for each credit derivative (or group of similar credit derivatives). FSP 133-1 also amends Interpretation No. 45 to require guarantors to disclose “the current status of payment/performance risk of guarantees” and clarifies the effective date of SFAS No. 161. The adoption of FSP 133-1 did not have a material impact on the Company’s consolidated financial statements.

## [Table of Contents](#)

Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

### 24. New Accounting Pronouncements

#### *Recently Issued Pronouncements*

In December 2008, the FASB issued FASB Staff Position No. 132(R)-1, “Employers’ Disclosures about Postretirement Benefit Plan Assets” (“FSP 132(R)-1”). FSP 132(R)-1 requires enhanced disclosures about plan assets of a company’s defined benefit pension and other postretirement plans. The enhanced disclosures are intended to provide users of financial statements with a greater understanding of (1) employers’ investment strategies; (2) major categories of plan assets; (3) the inputs and valuation techniques used to measure the fair value of plan assets; (4) the effect of fair value measurements using significant unobservable inputs (Level 3) on changes in plan assets for the period; and (5) concentration of risk within plan assets. FSP 132(R)-1 is effective for fiscal years ending after December 15, 2009. The adoption of this Statement will not impact the Company’s consolidated financial statements other than expanded footnote disclosures related to the Company’s pension plan assets.

In April 2009, the FASB issued FASB Staff Position No. 157-4, “Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly” (“FSP 157-4”). FSP 157-4 provides guidance on (1) estimating the fair value of an asset or liability when the volume and level of activity for the asset or liability have significantly decreased and (2) identifying transactions that are not orderly. FSP 157-4 is effective for interim and annual periods ending after June 15, 2009. The Company is in the process of evaluating the impact of FSP 157-4, but does not expect it to have a material impact on the Company’s consolidated financial statements.

In April 2009, the FASB issued FASB Staff Position No. 115-2 and FAS 124-2, “Recognition and Presentation of Other-Than-Temporary Impairments” (“FSP 115-2”). FSP 115-2 amends the other-than-temporary impairment guidance for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities. FSP 115-2 is effective for interim and annual periods ending after June 15, 2009. The Company is in the process of evaluating the impact of FSP 115-2, but does not expect it to have a material impact on the Company’s consolidated financial statements.

In April 2009, the FASB issued FASB Staff Position No. 107-1 and APB 28-1, “Interim Disclosures about Fair Value of Financial Instruments” (“FSP 107-1”). FSP 107-1 requires disclosures about the fair value of financial instruments in interim reporting periods of publicly traded companies as well as in annual financial statements. FSP 107-1 is effective for interim periods ending after June 15, 2009. The Company is in the process of evaluating the impact of FSP 107-1, but does not expect it to have a material impact on the Company’s consolidated financial statements.

[Table of Contents](#)Coca-Cola Bottling Co. Consolidated  
Notes to Consolidated Financial Statements (Unaudited)

## 25. Restructuring Expenses

On July 15, 2008, the Company initiated a plan to reorganize the structure of its operating units and support services, which resulted in the elimination of approximately 350 positions, or approximately 5% of its workforce. As a result of this plan, the Company incurred \$4.6 million in pre-tax restructuring expenses in 2008 for one-time termination benefits.

The following table summarizes restructuring activity, which is included in selling, delivery and administrative expenses, for the year ended December 28, 2008 and the quarter ended March 29, 2009.

In Thousands	Severance Pay and Benefits	Relocation and Other	Total
Balance at December 30, 2007	\$ —	\$—	\$ —
Provision	4,559	63	4,622
Cash payments	3,583	50	3,633
Balance at December 28, 2008	976	13	989
Provision	—	—	—
Cash payments	521	13	534
Balance at March 29, 2009	\$ 455	\$—	\$ 455

**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.**

The following Management’s Discussion and Analysis of Financial Condition and Results of Operations (“M,D&A”) should be read in conjunction with Coca-Cola Bottling Co. Consolidated’s (the “Company”) consolidated financial statements and the accompanying notes to the consolidated financial statements. M,D&A includes the following sections:

- Our Business and the Nonalcoholic Beverage Industry – a general description of the Company’s business and the nonalcoholic beverage industry.
- Areas of Emphasis – a summary of the Company’s key priorities.
- Overview of Operations and Financial Condition – a summary of key information and trends concerning the financial results for the first quarter of 2009 (“Q1 2009”) and changes from the first quarter of 2008 (“Q1 2008”).
- Discussion of Critical Accounting Policies, Estimates and New Accounting Pronouncements – a discussion of accounting policies that are most important to the portrayal of the Company’s financial condition and results of operations and that require critical judgments and estimates and the expected impact of new accounting pronouncements.
- Results of Operations – an analysis of the Company’s results of operations for Q1 2009 and Q1 2008.
- Financial Condition – an analysis of the Company’s financial condition as of the end of Q1 2009 compared to year-end 2008 and the end of Q1 2008 as presented in the consolidated financial statements.
- Liquidity and Capital Resources – an analysis of capital resources, cash sources and uses, investing activities, financing activities, off-balance sheet arrangements, aggregate contractual obligations and hedging activities.
- Cautionary Information Regarding Forward-Looking Statements.

The consolidated financial statements include the consolidated operations of the Company and its majority-owned subsidiaries including Piedmont Coca-Cola Bottling Partnership (“Piedmont”). The noncontrolling interest consists of The Coca-Cola Company’s interest in Piedmont, which was 22.7% for all periods presented.

Effective December 29, 2008, the beginning of Q1 2009, the Company implemented Statement of Financial Accounting Standards (“SFAS”) No. 160, “Noncontrolling Interest in Consolidated Financial Statements – an amendment of ARB No. 51.” The Statement changes the accounting and reporting standards for the noncontrolling interest in a subsidiary (commonly referred to previously as minority interest). Piedmont is the Company’s only subsidiary that has a noncontrolling interest. Noncontrolling interest income of \$.3 million in Q1 2009 and noncontrolling interest loss of \$.3 million in Q1 2008 has been reclassified to be included in net income on the Company’s consolidated statement of operations. In addition, the amount of consolidated net income attributable to both the Company and the noncontrolling interest are shown on the Company’s consolidated statement of operations. Noncontrolling interest related to Piedmont totaled \$50.7 million, \$50.4 million and \$47.4 million at March 29, 2009, December 28, 2008 and March 30, 2008, respectively. These amounts have been reclassified as noncontrolling interest in the equity section of the Company’s consolidated balance sheets.

**Our Business and the Nonalcoholic Beverage Industry**

The Company produces, markets and distributes nonalcoholic beverages, primarily products of The Coca-Cola Company, which include some of the most recognized and popular beverage brands in the world. The Company

## [Table of Contents](#)

is the second largest bottler of products of The Coca-Cola Company in the United States, distributing these products in eleven states primarily in the Southeast. The Company also distributes several other beverage brands. These product offerings include both sparkling and still beverages. Sparkling beverages are primarily carbonated beverages including energy products. Still beverages are primarily noncarbonated beverages such as bottled water, tea, ready to drink coffee, enhanced water, juices and sports drinks. The Company had net sales of approximately \$1.5 billion in 2008.

The nonalcoholic beverage market is highly competitive. The Company's competitors include bottlers and distributors of nationally and regionally advertised and marketed products and private label products. In each region in which the Company operates, between 85% and 95% of sparkling beverage sales in bottles, cans and other containers are accounted for by the Company and its principal competitors, which in each region includes the local bottler of Pepsi-Cola and, in some regions, the local bottler of Dr Pepper, Royal Crown and/or 7-Up products. During the last several years, industry sales of sugar sparkling beverages, other than energy products, have declined. The decline in sugar sparkling beverages has generally been offset by volume growth in other nonalcoholic product categories. The sparkling beverage category (including energy products) represents 83% of the Company's Q1 2009 bottle/can net sales.

The principal methods of competition in the nonalcoholic beverage industry are point-of-sale merchandising, new product introductions, new vending and dispensing equipment, packaging changes, pricing, price promotions, product quality, retail space management, customer service, frequency of distribution and advertising. The Company believes it is competitive in its territories with respect to each of these methods.

Historically, operating results for the first quarter of the fiscal year have not been representative of results for the entire fiscal year. Business seasonality results primarily from higher unit sales of the Company's products in the second and third quarters versus the first and fourth quarters of the fiscal year. Fixed costs, such as depreciation expense, are not significantly impacted by business seasonality.

The Company performs its annual impairment test of franchise rights and goodwill as of the first day of the fourth quarter. During Q1 2009, the Company believes it did not experience any events or changes in circumstances that indicated the carrying amounts of the Company's franchise rights or goodwill exceeded fair values. As such, the Company did not perform an interim impairment test during Q1 2009 and did not record any impairments of franchise rights or goodwill.

Net sales by product category were as follows:

In Thousands	First Quarter	
	2009	2008
<b>Bottle/can sales:</b>		
Sparkling beverages (including energy products)	\$235,455	\$234,552
Still beverages	46,750	53,456
Total bottle/can sales	282,205	288,008
<b>Other sales:</b>		
Sales to other Coca-Cola bottlers	31,133	28,028
Post-mix and other	22,923	21,638
Total other sales	54,056	49,666
<b>Total net sales</b>	<b>\$336,261</b>	<b>\$337,674</b>

## Table of Contents

### Areas of Emphasis

Key priorities for the Company include revenue management, product innovation and beverage portfolio expansion, distribution cost management and productivity.

#### Revenue Management

Revenue management requires a strategy which reflects consideration for pricing of brands and packages within product categories and channels, highly effective working relationships with customers and disciplined fact-based decision-making. Revenue management has been and continues to be a key performance driver which has significant impact on the Company's results of operations.

#### Product Innovation and Beverage Portfolio Expansion

Sparkling beverages volume, other than energy products, has declined over the past several years. Innovation of both new brands and packages has been and will continue to be critical to the Company's overall revenue. The Company began distributing Monster Energy® drinks in certain of the Company's territories beginning in November 2008. The Company introduced the following new products during 2007: smartwater®, vitaminwater®, vitaminenergy™, Gold Peak™ and Country Breeze tea products, juice products from FUZE® (a subsidiary of The Coca-Cola Company) and V8® juice products from the Campbell Soup Company. The Company also modified its energy product portfolio in 2007 with the addition of NOS® products from FUZE®.

In October 2008, the Company entered into a distribution agreement with Hansen Beverage Company ("Hansen"), the developer, marketer, seller and distributor of Monster Energy® drinks, the leading volume brand in the U. S. energy category. Under this agreement, the Company has the right to distribute Monster Energy® drinks in certain of the Company's territories. The agreement has a term of 20 years and can be terminated by either party under certain circumstances, subject to a termination penalty in certain cases. In conjunction with the execution of this agreement, the Company was required to pay Hansen \$2.3 million. This amount equals the amount that Hansen was required to pay to the distributors of Monster Energy® drinks to terminate the prior distribution agreements. The Company has recorded the payment to Hansen as distribution rights and will amortize the amount on a straight-line basis to selling, delivery and administrative ("S,D&A") expenses over the 20-year term of the agreement.

In August 2007, the Company entered into a distribution agreement with Energy Brands Inc. ("Energy Brands"), a wholly-owned subsidiary of The Coca-Cola Company. Energy Brands, also known as glacéau, is a producer and distributor of branded enhanced beverages including vitaminwater®, smartwater® and vitaminenergy™. The distribution agreement was effective November 1, 2007 for a period of ten years and, unless earlier terminated, will be automatically renewed for succeeding ten-year terms, subject to a one year non-renewal notification by the Company. In conjunction with the execution of the distribution agreement, the Company entered into an agreement with The Coca-Cola Company whereby the Company agreed not to introduce new third party brands or certain third party brand extensions in the United States through August 31, 2010 unless mutually agreed to by the Company and The Coca-Cola Company.

The Company has invested in its own brand portfolio with products such as Tum-E Yummies™, a vitamin C enhanced flavored drink, Country Breeze tea and diet Country Breeze tea and became the exclusive licensee of Cinnabon Premium Coffee Lattes. These brands enable the Company to participate in strong growth categories and capitalize on distribution channels that may include the Company's traditional Coca-Cola franchise territory as well as third party distributors outside the Company's traditional Coca-Cola franchise territory. While the



## Table of Contents

growth prospects of Company-owned or exclusive licensed brands appear promising, the cost of developing, marketing and distributing these brands is anticipated to be significant as well.

### Distribution Cost Management

Distribution costs represent the costs of transporting finished goods from Company locations to customer outlets. Total distribution costs amounted to \$45.5 million and \$49.7 million in Q1 2009 and Q1 2008, respectively. Over the past several years, the Company has focused on converting its distribution system from a conventional routing system to a predictive system. This conversion to a predictive system has allowed the Company to more efficiently handle increasing numbers of products. In addition, the Company has closed a number of smaller sales distribution centers over the past several years reducing its fixed warehouse-related costs.

The Company has three primary delivery systems for its current business:

- bulk delivery for large supermarkets, mass merchandisers and club stores;
- advanced sales delivery for convenience stores, drug stores, small supermarkets and certain on-premise accounts; and
- full service delivery for its full service vending customers.

Distribution cost management will continue to be a key area of emphasis for the Company.

### Productivity

A key driver in the Company's S,D&A expense management relates to ongoing improvements in labor productivity and asset productivity. The Company initiated plans to reorganize the structure in its operating units and support services in July 2008. The reorganization resulted in the elimination of approximately 350 positions, or approximately 5%, of the Company's workforce. The Company implemented these changes in order to improve its efficiency and to help offset significant increases in the cost of raw materials and operating expenses. The Company anticipates substantial annual savings from this reorganization plan. The plan was completed in the fourth quarter of 2008. The Company continues to focus on its supply chain and distribution functions for ongoing opportunities to improve productivity.

### Overview of Operations and Financial Condition

The following items, which occurred in Q1 2009, affect the comparability of the financial results presented below:

- a \$1.1 million pre-tax favorable mark-to-market adjustment to S,D&A expenses related to the Company's 2010 fuel hedging program;
- a \$.4 million pre-tax favorable mark-to-market adjustment to S,D&A expenses related to the Company's 2009 fuel hedging program;
- a \$.7 million pre-tax favorable mark-to-market adjustment to cost of sales related to the Company's 2010 aluminum hedging program;
- a \$.6 million pre-tax favorable adjustment to S,D&A expenses related to the gain on the termination of a capital lease related to an operating facility;
- a \$1.2 million pre-tax favorable impact to S,D&A expenses due to a change in the estimate of the useful lives of certain cold drink dispensing equipment; and

## [Table of Contents](#)

- a \$1.7 million credit to income tax expense related to the agreement with a state tax authority to settle certain prior tax positions.

The following overview provides a summary of key information concerning the Company's financial results for Q1 2009 compared to Q1 2008.

In Thousands (Except Per Share Data)	First Quarter		Change	% Change
	2009	2008		
Net sales	\$336,261	\$337,674	\$ (1,413)	(.4)
Gross margin	147,129	139,918	7,211	5.2
S,D&A expenses	125,988	136,243	(10,255)	(7.5)
Income from operations	21,141	3,675	17,466	NM*
Interest expense	9,258	10,434	(1,176)	(11.3)
Income (loss) before income taxes	11,883	(6,759)	18,642	NM*
Income tax provision (benefit)	3,060	(2,085)	5,145	NM*
Net income (loss)	8,823	(4,674)	13,497	NM*
Net income (loss) attributable to the Company	8,531	(4,335)	12,866	NM*
Basic net income (loss) per share:				
Common Stock	\$ .93	\$ (.47)	\$ 1.40	NM*
Class B Common Stock	\$ .93	\$ (.47)	\$ 1.40	NM*
Diluted net income (loss) per share:				
Common Stock	\$ .93	\$ (.47)	\$ 1.40	NM*
Class B Common Stock	\$ .93	\$ (.47)	\$ 1.40	NM*

\* Not meaningful

The Company's net sales decreased .4% in Q1 2009 compared to Q1 2008. The decrease in net sales was primarily due to a 7.0% decrease in bottle/can volume partially offset by a 5.2% increase in average sales price per bottle/can unit. The decrease in bottle/can volume was primarily due to a decrease in volume in all product categories except energy products. The increase in average sales price per bottle/can unit was primarily due to increased sales prices in all product categories except energy and enhanced water products.

Gross margin dollars increased 5.2% in Q1 2009 compared to Q1 2008. The Company's gross margin percentage increased to 43.8% for Q1 2009 from 41.4% for Q1 2008. The increase in gross margin and gross margin percentage was primarily due to higher sales prices per unit.

S,D&A expenses decreased 7.5% in Q1 2009 from Q1 2008. The decreases in S,D&A expenses in Q1 2009 from Q1 2008 were primarily attributable to decreases in salaries and wages, decrease in fuel costs, decreased depreciation expense, the gain on the termination of a capital lease offset by an increase in bad debt expense and increased employee benefit costs.

Net interest expense decreased 11.3% in Q1 2009 compared to Q1 2008. The decrease was primarily due to lower effective interest rates and lower debt. The Company's overall weighted average interest rate decreased to 5.6% during Q1 2009 from 5.9% during Q1 2008.

## Table of Contents

Net debt and capital lease obligations were summarized as follows:

In Thousands	March 29, 2009	December 28, 2008	March 30, 2008
Debt	\$591,450	\$591,450	\$633,550
Capital lease obligations	65,681	77,614	79,580
Total debt and capital lease obligations	657,131	669,064	713,130
Less: Cash and cash equivalents	37,996	45,407	9,930
Total net debt and capital lease obligations (1)	\$619,135	\$623,657	\$703,200

(1) The non-GAAP measure “Total net debt and capital lease obligations” is used to provide investors with additional information which management believes is helpful in the evaluation of the Company’s capital structure and financial leverage.

### Discussion of Critical Accounting Policies, Estimates and New Accounting Pronouncements

#### Critical Accounting Policies

In the ordinary course of business, the Company has made a number of estimates and assumptions relating to the reporting of results of operations and financial position in the preparation of its consolidated financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ significantly from those estimates under different assumptions and conditions. The Company included in its Annual Report on Form 10-K for the year ended December 28, 2008 a discussion of the Company’s most critical accounting policies, which are those most important to the portrayal of the Company’s financial condition and results of operations and require management’s most difficult, subjective and complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

The Company did not make changes in any critical accounting policies during Q1 2009. Any changes in critical accounting policies and estimates are discussed with the Audit Committee of the Board of Directors of the Company during the quarter in which a change is made.

#### New Accounting Pronouncements

##### **Recently Adopted Pronouncements**

In September 2006, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 157 which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP) and expands disclosures about fair value measurements. The Statement does not require any new fair value measurements but could change the current practices in measuring current fair value measurements. The Statement was effective at the beginning of Q1 2008 for all financial assets and liabilities and for nonfinancial assets and liabilities recognized or disclosed at fair value on a recurring basis. In February 2008, the FASB issued FASB Staff Position SFAS No. 157-2, “Effective Date of FASB Statement No. 157,” which deferred the application date of the provisions of SFAS No. 157 for all nonfinancial assets and liabilities until Q1 2009 except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis. The adoption of this Statement and Staff Position did not have a material impact on the consolidated financial statements as of Q1 2009, but could have a material effect in the future. See Note 12 to the consolidated financial statements for additional information.

## [Table of Contents](#)

In December 2007, the FASB revised SFAS No. 141, “Business Combinations” (“SFAS No. 141(R)”). This Statement established principles and requirements for recognizing and measuring identifiable assets and goodwill acquired, liabilities assumed and any noncontrolling interest in an acquisition, at their fair values as of the acquisition date. The Statement is effective for Q1 2009. The impact on the Company of adopting SFAS No. 141(R) depends on the nature, terms and size of business combinations completed after the effective date.

In December 2007, the FASB issued SFAS No. 160, “Noncontrolling Interest in Consolidated Financial Statements — an amendment of ARB No. 51.” This Statement amended Accounting Research Bulletin No. 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary (commonly referred to previously as minority interest) and for the deconsolidation of a subsidiary. This Statement was effective for the Company as of the beginning of Q1 2009 and is being applied prospectively, except for the presentation and disclosure requirements, which have been applied retrospectively. The adoption of this Statement did not have a significant impact on the Company’s consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, “Disclosures about Derivative Instruments and Hedging Activities — an amendment of FASB Statement No. 133” (“SFAS No. 161”). This Statement amends and expands the disclosure requirements of Statement No. 133 to provide an enhanced understanding of why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for and how they affect an entity’s financial position, financial performance and cash flows. The Statement was effective for Q1 2009. The adoption of this Statement did not impact the consolidated financial statements other than expanded footnote disclosures related to derivative instruments and related hedged items. See Note 11 to the consolidated financial statements for additional information.

In April 2008, the FASB issued FASB Staff Position No. 142-3, “Determination of the Useful Life of Intangible Assets” (“FSP 142-3”). FSP 142-3 amends the factors to be considered in developing renewal or extension assumptions used to determine the useful life of intangible assets under SFAS No. 142, “Goodwill and Other Intangible Assets.” The intent of FSP 142-3 is to improve the consistency between the useful life of an intangible asset and the period of expected cash flows used to measure its fair value. FSP 142-3 was effective for Q1 2009. The Company does not expect FSP 142-3 to have a material impact on the accounting for future acquisitions or renewals of intangible assets, but the potential impact is dependent upon the acquisitions or renewals of intangible assets in the future.

In September 2008, the FASB issued FASB Staff Position No. 133-1 and FIN 45-4, “Disclosures About Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45, and Clarification of the Effective Date of FASB Statement No. 161” (“FSP 133-1”). FSP 133-1 amends Statement 133 to require a seller of credit derivatives to provide certain disclosures for each credit derivative (or group of similar credit derivatives). FSP 133-1 also amends Interpretation No. 45 to require guarantors to disclose “the current status of payment/performance risk of guarantees” and clarifies the effective date of SFAS No. 161. The adoption of FSP 133-1 did not have a material impact on the Company’s consolidated financial statements.

## **Recently Issued Pronouncements**

In December 2008, the FASB issued FASB Staff Position No. 132(R)-1, “Employers’ Disclosures about Postretirement Benefit Plan Assets” (“FSP 132(R)-1”). FSP 132(R)-1 requires enhanced disclosures about plan assets of a company’s defined benefit pension and other postretirement plans. The enhanced disclosures are intended to provide users of financial statements with a greater understanding of (1) employers’ investment strategies; (2) major categories of plan assets; (3) the inputs and valuation techniques used to measure the fair value of plan assets; (4) the effect of fair value measurements using significant unobservable inputs (Level 3) on changes in plan assets for the period; and (5) concentration of risk within plan assets. FSP 132(R)-1 is effective for fiscal years ending after December 15, 2009. The adoption of this Statement will not impact the Company’s consolidated financial statements other than expanded footnote disclosures related to the Company’s pension plan assets.

In April 2009, the FASB issued FASB Staff Position No. 157-4, “Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly” (“FSP 157-4”). FSP 157-4 provides guidance on (1) estimating the fair value of an asset or liability when the volume and level of activity for the asset or liability have significantly decreased and (2) identifying transactions that are not orderly. FSP 157-4 is effective for interim and annual periods ending after June 15, 2009. The Company is in the process of evaluating the impact of FSP 157-4, but does not expect it to have a material impact on the Company’s consolidated financial statements.

In April 2009, the FASB issued FASB Staff Position No. 115-2 and FAS 124-2, “Recognition and Presentation of Other-Than-Temporary Impairments” (“FSP 115-2”). FSP 115-2 amends the other-than-temporary impairment guidance for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities. FSP 115-2 is effective for interim and annual periods ending after June 15, 2009. The Company is in the process of evaluating the impact of FSP 115-2, but does not expect it to have a material impact on the Company’s consolidated financial statements.

In April 2009, the FASB issued FASB Staff Position No. 107-1 and APB 28-1, “Interim Disclosures about Fair Value of Financial Instruments” (“FSP 107-1”). FSP 107-1 requires disclosures about the fair value of financial instruments in interim reporting periods of publicly traded companies as well as in annual financial statements. FSP 107-1 is effective for interim periods ending after June 15, 2009. The Company is in the process of evaluating the impact of FSP 107-1, but does not expect it to have a material impact on the Company’s consolidated financial statements.

## **Results of Operations**

### ***Q1 2009 Compared to Q1 2008***

#### **Net Sales**

Net sales decreased \$1.4 million, or .4%, to \$336.3 million in Q1 2009 compared to \$337.7 million in Q1 2008.

## [Table of Contents](#)

The decrease in net sales was a result of the following:

<u>Q1 2009</u> <u>(In Millions)</u>	<u>Attributable to:</u>
\$ (18.9)	7.0% decrease in bottle/can volume primarily due to a volume decrease in all product categories except energy products
13.0	5.2% increase in bottle/can sales price per unit primarily due to higher per unit prices in all product categories except energy and enhanced water products
1.8	6.0% increase in sales price per unit for sales to other Coca-Cola bottlers primarily due to increases in all product categories except energy products
(1.5)	8.8% decrease in post-mix volume
1.4	4.8% increase in sales volume sold to other Coca-Cola bottlers primarily due to a volume increase in sparkling products
1.0	6.4% increase in post-mix sales price per unit
1.8	Other
<u>\$ (1.4)</u>	Total decrease in net sales

In Q1 2009, the Company's bottle/can sales to retail customers accounted for 84% of the Company's total net sales. Bottle/can net pricing is based on the invoice price charged to customers reduced by promotional allowances. Bottle/can net pricing per unit is impacted by the price charged per package, the volume generated in each package and the channels in which those packages are sold. The increase in the Company's bottle/can net pricing per unit in Q1 2009 compared to Q1 2008 was primarily due to sales price increases in all product categories, except energy products and enhanced water products.

Product category sales volume in Q1 2009 and Q1 2008 as a percentage of total bottle/can sales volume and the percentage change by product category was as follows:

<u>Product Category</u>	<u>Bottle/Can Sales Volume</u>		<u>Bottle/Can Sales Volume</u> <u>% Increase (Decrease)</u>
	<u>Q1 2009</u>	<u>Q1 2008</u>	
Sparkling beverages (including energy products)	86.2%	84.4%	(5.0)
Still beverages	13.8%	15.6%	(18.0)
Total bottle/can sales volume	<u>100.0%</u>	<u>100.0%</u>	(7.0)

The Company's products are sold and distributed through various channels. These channels include selling directly to retail stores and other outlets such as food markets, institutional accounts and vending machine outlets. During Q1 2009, approximately 69% of the Company's bottle/can volume was sold for future consumption. The remaining bottle/can volume of approximately 31% was sold for immediate consumption. The Company's largest customer, Wal-Mart Stores, Inc., accounted for approximately 19% of the Company's total bottle/can volume during Q1 2009. The Company's second largest customer, Food Lion, LLC, accounted for approximately 12% of the Company's total bottle/can volume in Q1 2009. All of the Company's beverage sales are to customers in the United States.

The Company recorded delivery fees in net sales of \$1.9 million and \$1.5 million in Q1 2009 and Q1 2008, respectively. These fees are used to offset a portion of the Company's delivery and handling costs.

## [Table of Contents](#)

### Cost of Sales

Cost of sales includes the following: raw material costs, manufacturing labor, manufacturing overhead including depreciation expense, manufacturing warehousing costs and shipping and handling costs related to the movement of finished goods from manufacturing locations to sales distribution centers.

Cost of sales decreased 4.4%, or \$8.6 million, to \$189.1 million in Q1 2009 compared to \$197.8 million in Q1 2008.

The decrease in cost of sales was principally attributable to the following:

<u>Q1 2009</u> <u>(In Millions)</u>	<u>Attributable to:</u>
\$ (10.9)	7.0% decrease in bottle/can volume primarily due to a volume decrease in all product categories except energy products
2.8	Increase in raw material costs such as concentrate, high fructose corn syrup and aluminum, partially offset by a decrease in purchased products
1.3	4.8% increase in sales volume sold to other Coca-Cola bottlers primarily due to a volume increase in sparkling products
(1.0)	8.8% decrease in post-mix volume
(0.8)	Increase in marketing funding support received primarily from The Coca-Cola Company
(0.7)	Decrease in cost due to the Company's aluminum hedging program
0.7	Other
<u>\$ (8.6)</u>	Total decrease in cost of sales

The Company relies extensively on advertising and sales promotion in the marketing of its products. The Coca-Cola Company and other beverage companies that supply concentrates, syrups and finished products to the Company make substantial marketing and advertising expenditures to promote sales in the local territories served by the Company. The Company also benefits from national advertising programs conducted by The Coca-Cola Company and other beverage companies. Certain of the marketing expenditures by The Coca-Cola Company and other beverage companies are made pursuant to annual arrangements. Although The Coca-Cola Company has advised the Company that it intends to continue to provide marketing funding support, it is not obligated to do so under the Company's Beverage Agreements. Significant decreases in marketing funding support from The Coca-Cola Company or other beverage companies could adversely impact operating results of the Company in the future.

Total marketing funding support from The Coca-Cola Company and other beverage companies, which includes direct payments to the Company and payments to customers for marketing programs, was \$11.4 million for Q1 2009 compared to \$10.6 million for Q1 2008.

### Gross Margin

Gross margin dollars increased 5.2%, or \$7.2 million, to \$147.1 million in Q1 2009 compared to \$139.9 million in Q1 2008. Gross margin as a percentage of net sales increased to 43.8% for Q1 2009 from 41.4% for Q1 2008.

## Table of Contents

The increase in gross margin dollars was primarily the result of the following:

<u>Q1 2009</u> <u>(In Millions)</u>	<u>Attributable to:</u>
\$ 13.0	5.2% increase in bottle/can sales price per unit primarily due to higher per unit prices in all product categories except energy and enhanced water products
(8.0)	7.0% decrease in bottle/can volume primarily due to a volume decrease in all product categories except energy products
(2.8)	Increase in raw material costs such as concentrate, high fructose corn syrup and aluminum, partially offset by a decrease in purchased products
1.8	6.0% increase in sales price per unit for sales to other Coca-Cola bottlers primarily due to increases in all product categories except energy products
1.0	6.4% increase in post-mix sales price per unit
0.8	Increase in marketing funding support received primarily from The Coca-Cola Company
0.7	Increase in gross margin due to the Company's aluminum hedging program
0.7	Other
<u>\$ 7.2</u>	<u>Total increase in gross margin</u>

The increase in gross margin percentage was primarily due to higher sales prices per unit.

The Company's gross margins may not be comparable to other companies, since some entities include all costs related to their distribution network in cost of sales. The Company includes a portion of these costs in S,D&A expenses.

### **S,D&A Expenses**

S,D&A expenses include the following: sales management labor costs, distribution costs from sales distribution centers to customer locations, sales distribution center warehouse costs, depreciation expense related to sales centers, delivery vehicles and cold drink equipment, point-of-sale expenses, advertising expenses, cold drink equipment repair costs, amortization of intangibles and administrative support labor and operating costs such as treasury, legal, information services, accounting, internal control services, human resources and executive management costs.

S,D&A expenses decreased by \$10.3 million, or 7.5%, to \$126.0 million in Q1 2009 from \$136.2 million in Q1 2008.



## Table of Contents

The decrease in S,D&A expenses was primarily due to the following:

<u>Q1 2009</u> <u>(In Millions)</u>	<u>Attributable to:</u>
\$ (5.7)	Decrease in employee salaries primarily due to the Company's plan in July 2008 to reorganize the structure of its operating units and support services and the elimination of approximately 350 positions
(3.6)	Decrease in fuel and other energy costs related to the movement of finished goods from sales distribution centers to customer locations, including the net impact of the Company's fuel hedging program
2.7	Increase in employee benefit costs primarily due to higher pension plan costs
2.0	Increase in bad debt expense
(1.2)	Decrease in depreciation expense due to a change in the useful lives of certain cold drink dispensing equipment
(0.6)	Gain on the termination of a capital lease
(3.9)	Other
<u>\$ (10.3)</u>	<u>Total decrease in S,D&amp;A expenses</u>

Shipping and handling costs related to the movement of finished goods from manufacturing locations to sales distribution centers are included in cost of sales. Shipping and handling costs related to the movement of finished goods from sales distribution centers to customer locations are included in S,D&A expenses and totaled \$45.5 million and \$49.7 million in Q1 2009 and Q1 2008, respectively.

The net impact of the Company's fuel hedging program was to decrease fuel costs by \$1.5 million and \$.2 million in Q1 2009 and Q1 2008, respectively.

Primarily due to the performance of the Company's pension plan investments during 2008, the Company's expense recorded in S,D&A expenses related to the two Company-sponsored pension plans increased by \$2.9 million from a \$.5 million credit in Q1 2008 to a \$2.4 million expense in Q1 2009.

On July 15, 2008, the Company initiated a plan to reorganize the structure of its operating units and support services, which resulted in the elimination of approximately 350 positions, or approximately 5% of its workforce. As a result of this plan, the Company incurred \$4.6 million in restructuring expenses in the second half of 2008 for one-time termination benefits. The plan was completed in 2008 and the majority of cash expenditures occurred in 2008.

The Company entered into a new agreement with a collective bargaining unit in the third quarter of 2008. The collective bargaining unit represents approximately 270 employees, or approximately 4% of the Company's total workforce. The new agreement allows the Company to freeze its liability to the Central States Pension Fund ("Central States"), a multi-employer pension fund, while preserving the pension benefits previously earned by the employees. As a result of the new agreement, the Company recorded a charge of \$13.6 million in the second half of 2008. The Company paid \$3.0 million in 2008 to the Southern States Savings and Retirement Plan ("Southern States") under this agreement. The remaining \$10.6 million was the present value amount, using a discount rate of 7%, that will be paid under the agreement and was recorded in other liabilities. The Company will pay approximately \$1 million annually over the next 20 years to Central States. The Company will also make future contributions on behalf of these employees to Southern States, a multi-employer defined contribution plan. In addition, the Company incurred approximately \$.4 million in expense to settle a strike by union employees covered by this plan.

## [Table of Contents](#)

On February 20, 2009, the Company announced that it would suspend matching contributions to its 401(k) Savings Plan effective April 1, 2009. The Company anticipates this suspension will reduce benefit costs in 2009 by approximately \$7 million.

### **Interest Expense**

Net interest expense decreased 11.3%, or \$1.2 million, in Q1 2009 compared to Q1 2008. The decrease in interest expense in Q1 2009 was primarily due to lower effective interest rates and lower debt. The Company's overall weighted average interest rate decreased to 5.6% during Q1 2009 from 5.9% during Q1 2008. See the "Liquidity and Capital Resources — Hedging Activities — Interest Rate Hedging" section of M,D&A for additional information.

### **Income Taxes**

The Company's effective income tax rate for Q1 2009 was 26.4% compared to 32.5% for Q1 2008. The lower effective tax rate for Q1 2009 resulted primarily from a \$1.7 million decrease in the Company's reserve for uncertain tax positions. See Note 15 to the consolidated financial statements for additional information. The Company's income tax rate for the remainder of 2009 is dependent upon the results of operations and may change if the results in 2009 are different from current expectations.

The Company's income tax assets and liabilities are subject to adjustment in future periods based on the Company's ongoing evaluations of such assets and liabilities and new information that becomes available to the Company.

### **Noncontrolling Interest**

The Company recorded net income attributable to the noncontrolling interest of \$.3 million in Q1 2009 compared to a net loss of \$.3 million in Q1 2008 related to the portion of Piedmont owned by The Coca-Cola Company.

### ***Financial Condition***

Total assets of \$1.32 billion at March 29, 2009 did not change from December 28, 2008 primarily due to decreases in cash and cash equivalents; property, plant and equipment, net and leased property under capital leases, net offset by increases in accounts receivable and inventories. Property, plant and equipment, net decreased primarily due to lower levels of capital spending over the past several years. Leased property under capital leases, net decreased primarily due to the termination of one lease and the modification of a second lease.

Net working capital, defined as current assets less current liabilities, increased by \$118.2 million to \$20.4 million at March 29, 2009 from December 28, 2008 and decreased by \$13.2 million at March 29, 2009 from March 30, 2008.

Significant changes in net working capital from December 28, 2008 were as follows:

- A decrease in current portion of long-term debt of \$110.0 million primarily due to the reclassification from current to long-term of \$110.0 million of debentures which will be repaid from the proceeds of a debt offering in April 2009.
- A decrease in cash and cash equivalents of \$7.4 million primarily due to cash used in operations.

## Table of Contents

- An increase in inventories of \$7.4 million due primarily to seasonal increase and package changes for certain products.
- An increase in accounts receivable from and a decrease in accounts payable to The Coca-Cola Company of \$17.4 million and \$1.9 million, respectively, primarily due to the timing of payments.
- An increase in other accrued liabilities of \$14.3 million primarily due to the timing of payments.
- A decrease in accrued compensation of \$9.7 million due primarily to the payment of bonuses in March 2009.
- An increase in accrued interest payable of \$5.5 million primarily due to the timing of interest payments.

Significant changes in net working capital from March 30, 2008 were as follows:

- An increase in cash and cash equivalents of \$28.1 million primarily due to cash flow from operations.
- A decrease in accounts receivable, trade, net of \$9.8 million primarily due to changed credit terms for certain customers.
- An increase in inventories of \$7.4 million primarily due to package changes for certain products and increased raw material levels.
- An increase in current portion of long-term debt of \$24.6 million primarily due to the reclassification from long-term to current of \$66.7 million of debentures which mature in May 2009 and July 2009 offset by lower borrowing on the Company's lines of credit.
- An increase in accounts receivable from and an increase in accounts payable to The Coca-Cola Company of \$6.7 million and \$10.8 million, respectively, primarily due to the timing of payments.
- An increase in other accrued liabilities of \$16.3 million primarily due to the timing of payments.

Debt and capital lease obligations were \$657.1 million as of March 29, 2009 compared to \$669.1 million as of December 28, 2008 and \$713.1 million as of March 30, 2008. Debt and capital lease obligations as of March 29, 2009 included \$65.7 million of capital lease obligations related primarily to Company facilities.

## Liquidity and Capital Resources

### **Capital Resources**

The Company's sources of capital include cash flows from operations, available credit facilities and the issuance of debt and equity securities. Management believes the Company has sufficient resources available to finance its business plan, meet its working capital requirements and maintain an appropriate level of capital spending. The amount and frequency of future dividends will be determined by the Company's Board of Directors in light of the earnings and financial condition of the Company at such time, and no assurance can be given that dividends will be declared in the future.

As of March 29, 2009, the Company had \$200 million available under its \$200 million revolving credit facility ("200 million facility") to meet its cash requirements. The \$200 million facility contains two financial covenants: a fixed charges coverage ratio and a debt to operating cash flow ratio, each as defined in the credit agreement. The fixed charges coverage ratio requires the Company to maintain a consolidated cash flow to fixed charges ratio of 1.5 to 1 or higher. The operating cash flow ratio requires the Company to maintain a debt to cash flow ratio of 6.0 to 1 or lower. The Company is currently in compliance with these covenants.

In April 2009, the Company issued \$110 million of unsecured 7% Senior Notes due in 2019.

## Table of Contents

The Company has debt maturities of \$119.3 million in May 2009 and \$57.4 million in July 2009. On May 1, 2009, the Company used the proceeds from the \$110 million Senior Notes plus cash on hand to repay the debt maturity of \$119.3 million. The Company anticipates using cash flow generated from operations and its \$200 million facility to repay the \$57.4 million debt maturity in July. The Company currently has, and anticipates it will continue to have, capacity under its \$200 million facility and cash on hand to repay the \$57.4 million of debt maturity in July 2009. The Company currently believes that all of the banks participating in the Company's \$200 million facility have the ability to and will meet any funding requests from the Company.

The Company has obtained the majority of its long-term financing, other than capital leases, from public markets. As of March 29, 2009, \$591.5 million of the Company's total outstanding balance of debt and capital lease obligations of \$657.1 million was financed through publicly offered debt. The Company had capital lease obligations of \$65.7 million as of March 29, 2009. There were no amounts outstanding on the \$200 million facility as of March 29, 2009.

### **Cash Sources and Uses**

The primary sources of cash for the Company have been cash provided by operating activities, investing activities and financing activities. The primary uses of cash have been for capital expenditures, the payment of debt and capital lease obligations, dividend payments and income tax payments.

A summary of activity for Q1 2009 and Q1 2008 follows:

In Millions	First Quarter	
	2009	2008
<b>Cash Sources</b>		
Cash provided by operating activities (excluding income tax payments)	\$ 2.5	\$ —
Proceeds from lines of credit, net	—	34.7
Proceeds from the sale of property, plant and equipment	.1	.2
<b>Total cash sources</b>	<b>\$ 2.6</b>	<b>\$34.9</b>
<b>Cash Uses</b>		
Cash used in operating activities	\$ —	\$16.3
Capital expenditures	6.2	14.8
Investment in plastic bottle manufacturing cooperative	—	.7
Payment of debt and capital lease obligations	.6	.6
Dividends	2.3	2.3
Income tax payments	.8	—
Other	.1	.1
<b>Total cash uses</b>	<b>\$10.0</b>	<b>\$34.8</b>
<b>Increase (decrease) in cash</b>	<b>\$ (7.4)</b>	<b>\$ .1</b>

### **Investing Activities**

Additions to property, plant and equipment during Q1 2009 were \$6.2 million compared to \$14.8 million during Q1 2008. Capital expenditures during Q1 2009 were funded with cash flows from operations. The Company anticipates total additions to property, plant and equipment in fiscal year 2009 will be in the range of \$45 million to \$60 million. Leasing is used for certain capital additions when considered cost effective relative to other

## [Table of Contents](#)

sources of capital. The Company currently leases its corporate headquarters, two production facilities and several sales distribution facilities and administrative facilities.

### Financing Activities

On March 8, 2007, the Company entered into a \$200 million facility replacing its \$100 million credit facility. The \$200 million facility matures in March 2012 and includes an option to extend the term for an additional year at the discretion of the participating banks. The \$200 million facility bears interest at a floating base rate or a floating rate of LIBOR plus an interest rate spread of .35%, dependent on the length of the term of the borrowing. In addition, the Company must pay an annual facility fee of .10% of the lenders' aggregate commitments under the facility. Both the interest rate spread and the facility fee are determined from a commonly-used pricing grid based on the Company's long-term senior unsecured debt rating. The \$200 million facility contains two financial covenants: a fixed charges coverage ratio and a debt to operating cash flow ratio, each as defined in the credit agreement. The fixed charges coverage ratio requires the Company to maintain a consolidated cash flow to fixed charges ratio of 1.5 to 1 or higher. The operating cash flow ratio requires the Company to maintain a debt to cash flow ratio of 6.0 to 1 or lower. On August 25, 2008, the Company entered into an amendment to the \$200 million facility. The amendment clarified that charges incurred by the Company resulting from the Company's withdrawal from Central States would be excluded from the calculations of the financial covenants to the extent they are recognized before March 29, 2009 and do not exceed \$15 million. See Note 18 to the consolidated financial statements for additional details on the withdrawal. The Company is currently in compliance with these covenants and the amendment to the \$200 million facility. These covenants do not currently, and the Company does not anticipate they will, restrict its liquidity or capital resources. There were no amounts outstanding under the \$200 million facility at March 29, 2009, December 28, 2008 and March 30, 2008.

The Company borrows periodically under an uncommitted line of credit provided from a bank participating in the \$200 million facility. This uncommitted line of credit made available at the discretion of the participating bank was temporarily terminated in the fourth quarter of 2008. In January 2009, the participating bank reinstated their uncommitted line of credit for \$65 million. This uncommitted line of credit was terminated after March 29, 2009. There were no amounts outstanding under uncommitted lines of credit at March 29, 2009.

In April 2009, the Company issued \$110 million of 7% Senior Notes due in 2019. The proceeds plus cash on hand were used to repay a \$119.3 million debt maturity on May 1, 2009.

All of the outstanding debt has been issued by the Company with none having been issued by any of the Company's subsidiaries. There are no guarantees of the Company's debt. The Company or its subsidiaries have entered into four capital leases.

At March 29, 2009, the Company's credit ratings were as follows:

Standard & Poor's	<u>Long-Term Debt</u>
Moody's	BBB
	Baa2

The Company's credit ratings are reviewed periodically by the respective rating agencies. Changes in the Company's operating results or financial position could result in changes in the Company's credit ratings. Lower credit ratings could result in higher borrowing costs for the Company or reduced access to capital markets, which could have a material impact on the Company's financial position or results of operations. There were no changes in these credit ratings from the prior year and the credit ratings are currently stable.

## [Table of Contents](#)

The Company's public debt is not subject to financial covenants but does limit the incurrence of certain liens and encumbrances as well as indebtedness by the Company's subsidiaries in excess of certain amounts.

### Off-Balance Sheet Arrangements

The Company is a member of two manufacturing cooperatives and has guaranteed \$40.3 million of debt and related lease obligations for these entities as of March 29, 2009. In addition, the Company has an equity ownership in each of the entities. The members of both cooperatives consist solely of Coca-Cola bottlers. The Company does not anticipate either of these cooperatives will fail to fulfill their commitments. The Company further believes each of these cooperatives has sufficient assets, including production equipment, facilities and working capital, and the ability to adjust selling prices of their products to adequately mitigate the risk of material loss from the Company's guarantees. As of March 29, 2009, the Company's maximum exposure, if the entities borrowed up to their borrowing capacity, would have been \$69.2 million including the Company's equity interests. See Note 14 to the consolidated financial statements for additional information about these entities.

### Aggregate Contractual Obligations

The following table summarizes the Company's contractual obligations and commercial commitments as of March 29, 2009:

In Thousands	Total	Payments Due by Period			
		Apr. 2009- Mar. 2010	Apr. 2010- Mar. 2012	Apr. 2012- Mar. 2014	After Mar. 2014
<b>Contractual obligations:</b>					
Total debt, net of interest	\$ 591,450	\$ 66,693	\$ —	\$150,000	\$374,757
Capital lease obligations, net of interest	65,681	3,557	7,762	8,634	45,728
Estimated interest on long-term debt and capital lease obligations (1)	231,129	35,059	65,763	54,978	75,329
Purchase obligations (2)	483,884	93,655	187,310	187,310	15,609
Other long-term liabilities (3)	109,086	7,441	14,521	13,631	73,493
Operating leases	20,480	3,521	4,988	3,145	8,826
Long-term contractual arrangements (4)	25,319	6,876	11,146	6,988	309
Postretirement obligations	37,068	2,291	4,811	5,200	24,766
Purchase orders (5)	34,579	34,579	—	—	—
<b>Total contractual obligations</b>	<b>\$1,598,676</b>	<b>\$253,672</b>	<b>\$296,301</b>	<b>\$429,886</b>	<b>\$618,817</b>

- (1) Includes interest payments based on contractual terms, current interest rates for variable rate debt and interest related to the \$110 million Senior Notes issued in April 2009.
- (2) Represents an estimate of the Company's obligation to purchase 17.5 million cases of finished product on an annual basis through May 2014 from South Atlantic Cannery, a manufacturing cooperative.
- (3) Includes obligations under executive benefit plans, unrecognized income tax benefits, the liability to exit from a multi-employer pension plan and other long-term liabilities.
- (4) Includes contractual arrangements with certain prestige properties, athletics venues and other locations, and other long-term marketing commitments.
- (5) Purchase orders include commitments in which a written purchase order has been issued to a vendor, but the goods have not been received or the services have not been performed.

## [Table of Contents](#)

The Company has \$9.3 million of unrecognized income tax benefits including accrued interest as of March 29, 2009 (included in other long-term liabilities in the table above) of which \$8.3 million would affect the Company's effective tax rate if recognized. It is expected that the amount of unrecognized tax benefits may change in the next 12 months. During this period, it is reasonably possible that tax audits could reduce unrecognized tax benefits. The Company cannot reasonably estimate the change in the amount of unrecognized tax benefits until further information is made available during the progress of the audits. See Note 15 to the consolidated financial statements for additional information.

The Company is a member of Southeastern Container, a plastic bottle manufacturing cooperative, from which the Company is obligated to purchase at least 80% of its requirements of plastic bottles for certain designated territories. This obligation is not included in the Company's table of contractual obligations and commercial commitments since there are no minimum purchase requirements.

As of March 29, 2009, the Company has \$19.2 million of standby letters of credit, primarily related to its property and casualty insurance programs. See Note 14 to the consolidated financial statements for additional information related to commercial commitments, guarantees, legal and tax matters.

The Company has not contributed to its two Company-sponsored pension plans in Q1 2009. The Company anticipates that it will be required to make contributions to its two Company-sponsored pension plans in 2009. Based on information currently available, the Company estimates cash contributions in the remainder of 2009 will be in the range of \$8 million to \$12 million. Postretirement medical care payments are expected to be approximately \$2.3 million in 2009. See Note 18 to the consolidated financial statements for additional information related to pension and postretirement obligations.

## **Hedging Activities**

### *Interest Rate Hedging*

The Company periodically uses interest rate hedging products to mitigate risk from interest rate fluctuations. The Company has historically altered its fixed/floating rate mix based upon anticipated cash flows from operations relative to the Company's debt level and the potential impact of changes in interest rates on the Company's overall financial condition. Sensitivity analyses are performed to review the impact on the Company's financial position and coverage of various interest rate movements. The Company does not use derivative financial instruments for trading purposes nor does it use leveraged financial instruments.

In September 2008, the Company terminated six interest rate swap agreements with a notional amount of \$225 million it had outstanding. The Company received \$6.2 million in cash proceeds including \$1.1 million for previously accrued interest receivable. After accounting for the previously accrued interest receivable, the Company will amortize a gain of \$5.1 million over the remaining term of the underlying debt.

Interest expense was reduced due to the amortization of deferred gains on previously terminated interest rate swap agreements and forward interest rate agreements by \$.9 million and \$.4 million during Q1 2009 and in Q1 2008, respectively.

The weighted average interest rate of the Company's debt and capital lease obligations after taking into account all of the interest rate hedging activities was 5.6% as of March 29, 2009 compared to 5.9% as of December 28, 2008 and 5.9% as of March 30, 2008. Approximately 4.6% of the Company's debt and capital lease obligations

## [Table of Contents](#)

of \$657.1 million as of March 29, 2009 was maintained on a floating rate basis and was subject to changes in short-term interest rates.

### *Fuel Hedging*

The Company uses derivative instruments to hedge all of the Company's projected diesel fuel purchases for 2009 and 2010. These derivative instruments relate to diesel fuel used by the Company's delivery fleet. The Company pays a fee for these instruments which is amortized over the corresponding period of the instrument. The Company accounts for its fuel hedges on a mark-to-market basis with any expense or income being reflected as an adjustment of fuel costs.

The net impact of the Company's fuel hedging program was to decrease fuel costs by \$1.5 million and \$.2 million in Q1 2009 and Q1 2008, respectively.

In October 2008, the Company entered into derivative contracts to hedge all of its projected diesel fuel purchases for 2009 establishing an upper and lower limit on the Company's price of diesel fuel.

In February 2009, the Company entered into derivative contracts to hedge all of its projected diesel purchases for 2010 establishing an upper limit on the Company's price of diesel fuel.

### *Aluminum Hedging*

At the end of Q1 2009, the Company began using derivative instruments to hedge 75% of the Company's projected 2010 aluminum purchase requirements. The Company pays a fee for these instruments which is amortized over the corresponding period of the instruments. The Company accounts for its aluminum hedges on a mark-to-market basis with any expense or income being reflected as an adjustment to cost of sales.

The net impact of the Company's aluminum hedging program was to decrease cost of sales by \$.7 million in Q1 2009.

Subsequent to Q1 2009, the Company entered into derivative contracts to hedge 75% of the Company's projected 2011 aluminum purchase requirements.



**Cautionary Information Regarding Forward-Looking Statements**

This Quarterly Report on Form 10-Q, as well as information included in future filings by the Company with the Securities and Exchange Commission and information contained in written material, press releases and oral statements issued by or on behalf of the Company, contains, or may contain, forward-looking management comments and other statements that reflect management's current outlook for future periods. These statements include, among others, statements relating to:

- the Company's belief that other parties to certain contractual arrangements will perform their obligations;
- potential marketing funding support from The Coca-Cola Company and other beverage companies;
- the Company's belief that disposition of certain claims and legal proceedings will not have a material adverse effect on its financial condition, cash flows or results of operations and that no material amount of loss in excess of recorded amounts is reasonably possible;
- management's belief that the Company has adequately provided for any ultimate amounts that are likely to result from tax audits;
- management's belief that the Company has sufficient resources available to finance its business plan, meet its working capital requirements and maintain an appropriate level of capital spending;
- the Company's belief that the cooperatives whose debt and lease obligations the Company guarantees have sufficient assets and the ability to adjust selling prices of their products to adequately mitigate the risk of material loss and that the cooperatives will perform their obligations under their debt and lease agreements;
- the Company's key priorities which are revenue management, product innovation and beverage portfolio expansion, distribution cost management and productivity;
- the Company's hypothetical calculation of the impact of a 1% increase in interest rates on outstanding floating rate debt and capital lease obligations for the next twelve months as of March 29, 2009;
- the Company's belief that cash contributions in 2009 to its two Company-sponsored pension plans will be in the range of \$8 million to \$12 million;
- the Company's belief that postretirement medical care payments are expected to be approximately \$2.3 million in 2009;
- the Company's expectation that additions to property, plant and equipment in 2009 will be in the range of \$45 million to \$60 million;
- the Company's beliefs and estimates regarding the impact of the adoption of certain new accounting pronouncements;
- the Company's beliefs that the growth prospects of Company-owned or exclusive licensed brands appear promising and the cost of developing, marketing and distributing these brands may be significant;
- the Company's expectation that unrecognized tax benefits may be reduced over the next 12 months as a result of tax audits;
- the Company's expectation that it will use cash flow generated from operations, its \$200 million credit facility and the proceeds from the \$110 million Senior Notes offering in April 2009 to repay or refinance debentures maturing in May 2009 and July 2009;
- the Company's belief that all of the banks participating in the Company's \$200 million facility have the ability to and will meet any funding requests from the Company;
- the Company's belief that it is competitive in its territories with respect to the principal methods of competition in the nonalcoholic beverage industry;

## Table of Contents

- the Company's estimate that a 10% increase in the market price of certain commodities over the current market prices would cumulatively increase costs during the next 12 months by approximately \$21 million assuming flat volume;
- the Company's anticipation that pension expense related to the two Company's sponsored pension plans is estimated to be approximately \$11.6 million in 2009;
- the Company's anticipation that the suspension of matching contributions to its 401(k) Savings Plan will reduce benefit costs by approximately \$7 million in 2009;
- the Company's expectation that its overall bottle/can revenue will be primarily dependent upon continued growth in diet sparkling products, sports drinks, enhanced water and energy products, the introduction of new products and the pricing of brands and packages within channels;
- the Company's belief that the majority of its deferred tax assets will be realized;
- the Company's belief that innovation of new brands and packages will continue to be critical to the Company's overall revenue; and
- the Company's belief that its restructuring plan in 2008 will continue to result in substantial cost savings.

These statements and expectations are based on currently available competitive, financial and economic data along with the Company's operating plans, and are subject to future events and uncertainties that could cause anticipated events not to occur or actual results to differ materially from historical or anticipated results. Factors that could impact those differences or adversely affect future periods include, but are not limited to, the factors set forth in Part II, Item 1A. of this Form 10-Q and in Item 1A. Risk Factors of the Company's Annual Report on Form 10-K for the year ended December 28, 2008.

Caution should be taken not to place undue reliance on the Company's forward-looking statements, which reflect the expectations of management of the Company only as of the time such statements are made. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

The Company is exposed to certain market risks that arise in the ordinary course of business. The Company may enter into derivative financial instrument transactions to manage or reduce market risk. The Company does not enter into derivative financial instrument transactions for trading purposes. A discussion of the Company's primary market risk exposure and interest rate risk is presented below.

#### ***Debt and Derivative Financial Instruments***

The Company is subject to interest rate risk on its fixed and floating rate debt. The Company periodically uses interest rate hedging products to modify risk from interest rate fluctuations. The Company has historically altered its fixed/floating rate mix based upon anticipated cash flows from operations relative to the Company's overall financial condition. Sensitivity analyses are performed to review the impact on the Company's financial position and coverage of various interest rate movements. The counterparties to these interest rate hedging arrangements were major financial institutions with which the Company also has other financial relationships. The Company did not have any interest rate hedging products as of March 29, 2009. The Company generally maintains between 40% and 60% of total borrowings at variable interest rates after taking into account all of the interest rate hedging activities. While this is the target range for the percentage of total borrowings at variable interest rates, the financial position of the Company and market conditions may result in strategies outside of this range at certain points in time. Approximately 4.6% of the Company's debt and capital lease obligations of \$657.1 million as of March 29, 2009 was subject to changes in short-term interest rates.

As it relates to the Company's variable rate debt and variable rate leases, assuming no changes in the Company's financial structure, if market interest rates average 1% more over the next twelve months than the interest rates as of March 29, 2009, interest expense for the following twelve months would increase by approximately \$.1 million. This amount was determined by calculating the effect of the hypothetical interest rate on the Company's variable rate debt and variable rate leases. This calculated, hypothetical increase in interest expense for the following twelve months may be different from the actual increase in interest expense from a 1% increase in interest rates due to varying interest rate reset dates on the Company's floating rate debt.

#### ***Raw Material and Commodity Price Risk***

The Company is also subject to commodity price risk arising from price movements for certain other commodities included as part of its raw materials. The Company manages this commodity price risk in some cases by entering into contracts with adjustable prices. The Company has not historically used derivative commodity instruments in the management of this risk. The Company estimates that a 10% increase in the market prices of these commodities over the current market prices would cumulatively increase costs during the next 12 months by approximately \$21 million assuming flat volume.

The Company uses derivative instruments to hedge all of the Company's projected diesel fuel purchases for 2009 and 2010. These derivative instruments relate to diesel fuel used by the Company's delivery fleet. The Company pays a fee for these instruments which is amortized over the corresponding period of the instrument. The Company currently accounts for its fuel hedges on a mark-to-market basis with any expense or income being reflected as an adjustment of fuel costs.

At the end of Q1 2009, the Company began using derivative instruments to hedge 75% of its projected 2010 aluminum purchase requirements. Subsequent to Q1 2009, the Company entered into derivative contracts to hedge 75% of the Company's projected 2011 aluminum purchase requirements. The Company pays a fee for these instruments which is amortized over

## [Table of Contents](#)

the corresponding period of the instruments. The Company accounts for its aluminum hedges on a mark-to-market basis with any expense or income being reflected as an adjustment to cost of sales.

### ***Effects of Changing Prices***

The principal effect of inflation on the Company's operating results is to increase costs. The Company may raise selling prices to offset these cost increases; however, the resulting impact on retail prices may reduce the volume of product purchased by consumers.

### **Item 4. Controls and Procedures.**

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's "disclosure controls and procedures" (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act")), pursuant to Rule 13a-15(b) of the Exchange Act. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded the Company's disclosure controls and procedures are effective for the purpose of providing reasonable assurance the information required to be disclosed in the reports the Company files or submits under the Exchange Act (i) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

There has been no change in the Company's internal control over financial reporting during the quarter ended March 29, 2009 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II — OTHER INFORMATION

**Item 1A. Risk Factors.**

There have been no material changes to the factors disclosed in Part I, Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 28, 2008.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

On February 19, 2009, The Coca-Cola Company converted all of its 497,670 shares of the Company's Class B Common Stock into an equivalent number of shares of the Company's Common Stock. The shares of Common Stock were issued to The Coca-Cola Company without registration under Section 3(a)(9) of the Securities Act.

On March 4, 2009, 20,000 shares of restricted Class B Common Stock, \$1.00 par value, vested and were issued pursuant to a performance-based award to J. Frank Harrison, III, in connection with his services in 2008 as Chairman of the Board of Directors and Chief Executive Officer of the Company. The shares of Class B Common Stock were issued to Mr. Harrison, III without registration under the Securities Act in reliance on Section 4(2) of the Securities Act.

## Table of Contents

### **Item 6. Exhibits.**

<u>Exhibit Number</u>	<u>Description</u>
4.1	The registrant, by signing this report, agrees to furnish the Securities and Exchange Commission, upon its request, a copy of any instrument which defines the rights of holders of long-term debt of the registrant and its consolidated subsidiaries which authorizes a total amount of securities not in excess of 10 percent of the total assets of the registrant and its subsidiaries on a consolidated basis.
10.1	Amended and Restated Stock Rights and Restriction Agreement, dated February 19, 2009, by and among the Company, The Coca-Cola Company and J. Frank Harrison, III, incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on February 19, 2009 (File No. 0-9286).
10.2	Termination of Irrevocable Proxy and Voting Agreement, dated February 19, 2009, by and between The Coca-Cola Company and J. Frank Harrison, III, incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed on February 19, 2009 (File No. 0-9286).
10.3	Lease Agreement, dated March 23, 2009, between the Company and Harrison Limited Partnership One, incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on March 26, 2009 (File No. 0-9286).
12	Ratio of earnings to fixed charges (filed herewith).
31.1	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
31.2	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
32	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).



Coca-Cola Bottling Co. Consolidated  
 Ratio of Earnings to Fixed Charges  
 (In Thousands, Except Ratios)

	First Quarter	
	2009	2008
<b>Computation of Earnings:</b>		
Income (loss) before income taxes	\$ 11,883	\$ (6,759)
Add:		
Interest expense	8,693	9,820
Amortization of debt premium/discount and expenses	603	615
Interest portion of rent expense	346	308
Earnings as adjusted	<u>\$ 21,525</u>	<u>\$ 3,984</u>
<b>Computation of Fixed Charges:</b>		
Interest expense	\$ 8,693	\$ 9,820
Capitalized interest	79	158
Amortization of debt premium/discount and expenses	603	615
Interest portion of rent expense	346	308
Fixed charges	<u>\$ 9,721</u>	<u>\$ 10,901</u>
Ratio of Earnings to Fixed Charges	<u>2.21</u>	<u>0.37</u>



## MANAGEMENT CERTIFICATION

I, J. Frank Harrison, III, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Coca-Cola Bottling Co. Consolidated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2009

/s/ J. Frank Harrison, III

---

J. Frank Harrison, III  
Chairman of the Board of Directors  
and Chief Executive Officer

## MANAGEMENT CERTIFICATION

I, James E. Harris, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Coca-Cola Bottling Co. Consolidated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2009

/s/ James E. Harris

---

James E. Harris  
Senior Vice President and Chief Financial Officer

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Coca-Cola Bottling Co. Consolidated (the "Company") on Form 10-Q for the quarter ending March 29, 2009, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, J. Frank Harrison, III, Chairman of the Board of Directors and Chief Executive Officer of the Company, and James E. Harris, Senior Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350 as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly represents, in all material respects, the financial condition and results of operations of the Company.

/s/ J. Frank Harrison, III

---

J. Frank Harrison, III  
Chairman of the Board of Directors and  
Chief Executive Officer  
May 8, 2009

/s/ James E. Harris

---

James E. Harris  
Senior Vice President and  
Chief Financial Officer  
May 8, 2009