# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): October 25, 2006

# **COCA-COLA BOTTLING CO. CONSOLIDATED**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

0-9286 (Commission File Number) 56-0950585 (IRS Employer Identification No.)

4100 Coca-Cola Plaza, Charlotte, North Carolina 28211 (Address of principal executive offices) (Zip Code)

 $\begin{tabular}{ll} (704)\ 557-4400 \\ (Registrant's\ telephone\ number,\ including\ area\ code) \\ \end{tabular}$ 

| Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|
|   | Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)                  |  |  |  |  |  |  |  |
|   | Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)                 |  |  |  |  |  |  |  |
|   | Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) |  |  |  |  |  |  |  |
|   | Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) |  |  |  |  |  |  |  |

### Item 2.02. Results of Operations and Financial Condition.

On October 25, 2006, Coca-Cola Bottling Co. Consolidated (the "Company") issued a news release announcing its financial results for the quarter ended October 1, 2006. A copy of the news release is furnished as Exhibit 99.1 hereto.

### Item 9.01. Financial Statements and Exhibits.

- (d) Exhibits.
  - 99.1 News release issued on October 25, 2006, reporting the Company's financial results for the quarter ended October 1, 2006.

### <u>Signature</u>

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## COCA-COLA BOTTLING CO. CONSOLIDATED

(REGISTRANT)

Date: October 27, 2006

BY: /s/ Steven D. Westphal

Steven D. Westphal

Principal Financial Officer of the Registrant and Senior Vice President and Chief Financial Officer

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC

**EXHIBITS** 

CURRENT REPORT ON FORM 8-K

Date of Event Reported: October 25, 2006

Commission File No: 0-9286

### COCA-COLA BOTTLING CO. CONSOLIDATED

### EXHIBIT INDEX

Exhibit No. Exhibit Description 99.1 News release iss

News release issued on October 25, 2006, reporting the Company's financial results for the quarter ended

October 1, 2006.

### Coca-Cola Bottling Co. Consolidated, 4100 Coca-Cola Plaza, Charlotte, NC 28211



#### News Release

Media Contact: Lauren C. Steele

VP Corporate Affairs

704-557-4551

Investor Contact: Steven D. Westphal

Senior VP-CFO 704-557-4456

FOR IMMEDIATE RELEASE

October 25, 2006

Symbol: COKE

Quoted: The NASDAQ Stock Market (Global Market)

### Coca-Cola Bottling Co. Consolidated Reports Third Quarter 2006 Results

**CHARLOTTE, NC** — Coca-Cola Bottling Co. Consolidated announced today it earned \$4.9 million, or \$.54 per basic share, for the third quarter of 2006 compared to net income of \$8.8 million, or \$.97 per basic share, for the third quarter of 2005. For the first nine months of 2006, the Company earned \$14.6 million, or \$1.61 per basic share, compared to net income of \$21.0 million, or \$2.32 per basic share, for the first nine months of 2005. The Company's net income in the first nine months of 2005 reflected the favorable impact of \$3.7 million after-tax, or \$.41 per basic share, as a result of proceeds received from the settlement of a class action lawsuit related to high fructose corn syrup, offset partially by financing costs of \$.7 million after-tax, or \$.08 per basic share, associated with a debt exchange offer, which occurred in June 2005.

J. Frank Harrison, III, Chairman and CEO, said he was disappointed with the Company's financial results in the third quarter of 2006. "Despite revenue growth of 2.4% in the third quarter, the Company's gross margin and operating income were negatively impacted by competitive pricing pressures, a decrease in significant product innovation and an increase in the cost of certain raw materials." Mr. Harrison also said, "The Company is focused on increasing its bottle/can net pricing in the fourth quarter of 2006 and improving its overall bottle/can gross margin percentage going forward."

William B. Elmore, President and COO, said, "Competitive pricing pressures, primarily in the supermarket channel, resulted in reduced net pricing and lower than anticipated gross margin. While reduced net pricing resulted in an adverse impact on margins, we improved market share in the supermarket channel and believe these actions were appropriate for the long-term health of our business. Beginning in October, we have increased net pricing across all of our key channels." Mr. Elmore also said, "Growth in sports drinks and energy products continues to generate substantial gross margin and will continue to be important contributors to our overall results. With respect to carbonated soft drinks, our pricing plans in the near term will target improving our gross margin, which will be especially important as we move into 2007 when we anticipate a significant increase in the cost of certain commodities."

### Cautionary Information Regarding Forward-Looking Statements

Included in this news release and other information that we make publicly available from time to time are forward-looking management comments and other statements that reflect management's current outlook for future periods. These statements include, among others, statements about our focus on increasing bottle/can net pricing in the fourth quarter of 2006 and improving our overall bottle/can gross margin percentage going forward; our belief that reduced net pricing in the third quarter of 2006 was appropriate for the long-term health of our business; our belief that growth in sports drinks and energy products continues to generate substantial gross margin and will continue to be important contributors to our overall results; our near term pricing plans for carbonated soft drinks and our expectations that certain commodity costs will increase significantly in 2007.

These statements and expectations are based on currently available competitive, financial and economic data along with our operating plans, and are subject to future events and uncertainties that could cause anticipated events not to occur or actual results to differ materially from historical or anticipated results. Among the events or uncertainties which could adversely affect future periods are: lower than expected selling pricing resulting from increased marketplace competition; changes in how significant customers market or promote our products; changes in public and consumer preferences related to nonalcoholic beverages; our inability to meet requirements under bottling contracts; material changes in the performance requirements for marketing funding support or our inability to meet such requirements; decreases from historic levels of marketing funding support; changes in The Coca-Cola Company's and other beverage companies' level of advertising, marketing and spending on brand innovation; the inability of our aluminum can or plastic bottle suppliers to meet our purchase requirements; our inability to offset higher raw material costs with higher selling prices, increased bottle/can sales volume or reduced expenses; sustained increases in fuel costs or our inability to secure adequate supplies of fuel; sustained increases in workers' compensation, employment practices and vehicle accident costs; sustained increases in the cost of employee benefits; changes in interest rates; adverse changes in our debt rating (whether as a result of our operations or prospects or as a result of those of The Coca-Cola Company or other bottlers in the Coca-Cola system); changes in legal contingencies; additional taxes resulting from tax audits; natural disasters and unfavorable weather; issues surrounding labor relations; recent bottler litigation; and our use of estimates and assumptions. The forward-looking statements in this news release should be read in conjunction with the more detailed descriptions of the above factor

—Enjoy Coca-Cola—

Coca-Cola Bottling Co. Consolidated CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) In Thousands (Except Per Share Data)

|  | Third Quarter |        |     | First Nine Months |     |          |         |          |
|--|---------------|--------|-----|-------------------|-----|----------|---------|----------|
|  | 2             | 2006   |     | 2005              |     | 2006     |         | 2005     |
| Net sales  |               | 70,626 | \$3 | 62,047            | \$1 | ,090,429 | \$ 1    | ,032,456 |
| Cost of sales  | 21            | 3,237  | 2   | 00,907            |     | 619,325  |         | 565,417  |
| Gross margin   | 15            | 7,389  | 1   | 61,140            |     | 471,104  |         | 467,039  |
| Selling, delivery and administrative expenses  |               | 35,421 | 1   | 32,892            |     | 405,459  | 390,816 |          |
| Amortization of intangibles  |               | 136    |     | 157               |     | 426      | 723     |          |
| Income from operations   |               | 21,832 |     | 28,091            |     | 65,219   |         | 75,500   |
| Interest expense   |               | 12,745 |     | 12,005            |     | 37,808   |         | 36,396   |
| Minority interest  |               | 841    |     | 1,201             |     | 2,546    |         | 3,162    |
| Income before income taxes   |               | 8,246  |     | 14,885            |     | 24,865   |         | 35,942   |
| Income taxes   |               | 3,305  |     | 6,093             |     | 10,222   |         | 14,912   |
| Net income   |               | 4,941  | \$  | 8,792             | \$  | 14,643   | \$      | 21,030   |
| Basic net income per share:  |               |        |     |                   |     | <u> </u> |         |          |
| Common Stock   | \$            | .54    | \$  | .97               | \$  | 1.61     | \$      | 2.32     |
| Weighted average number of Common Stock shares outstanding                             |               | 6,643  |     | 6,643             |     | 6,643    |         | 6,643    |
| Class B Common Stock   | \$            | .54    | \$  | .97               | \$  | 1.61     | \$      | 2.32     |
| Weighted average number of Class B Common Stock shares outstanding                     |               | 2,460  |     | 2,440             |     | 2,460    | -       | 2,440    |
| Diluted net income per share:  |               |        |     |                   |     |          |         |          |
| Common Stock   | \$            | .54    | \$  | .97               | \$  | 1.61     | \$      | 2.32     |
| Weighted average number of Common Stock shares outstanding – assuming dilution         |               | 9,123  |     | 9,083             |     | 9,120    |         | 9,083    |
| Class B Common Stock   | \$            | .54    | \$  | .97               | \$  | 1.60     | \$      | 2.32     |
| Weighted average number of Class B Common Stock shares outstanding – assuming dilution |               | 2,480  |     | 2,440             |     | 2,476    |         | 2,440    |